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### Vision

AGA is the premier association for advancing government accountability.

### Mission

AGA is a professional association advancing government accountability, transparency, and leadership by promoting education, certification, innovation, and collaboration across all levels of government and stakeholders.

### Values

Service, Accountability, Integrity, Leadership

## APRIL EVENTS

**monthly luncheon**  
April 17

see page 2 for details

Welcome Spring!!



### Eye Opener



### \$2.9 million

Back taxes that coal companies owned by the billionaire governor of West Virginia owe the State of Kentucky, where some school districts face potential job cuts due to budget shortfalls.

SOURCE: Tribune News Service | March 1, 2018

Don't go where the path may lead, go instead where there is no path and leave a trail.

Ralph Waldo Emerson

To handle yourself, use your head;  
to handle others, use your heart.

Eleanor Roosevelt

In the middle of every difficulty lies opportunity.

Albert Einstein

I can't change the direction of the wind, but I can adjust my sails to always reach my destination.

Jimmy Dean

If you tell the truth, you don't have to remember anything.

Mark Twain

In every day there are 1,440 minutes.  
That means we have 1,440 opportunities  
to make a positive impact.

Les Brown

If you want to lift yourself up, lift up someone else.

Booker T. Washington

Obstacles are those things you see when you take your eyes off the goal.

Henry Ford

You were born with ability to change someone's life, don't ever waste it.

Dale Partridge

If you are honest, truthful, and transparent, people trust you. If people trust you, you have no grounds for fear, suspicion, or jealousy.

Dalai Lama





**MONTHLY  
MEETING  
TUESDAY  
April 17, 2018  
11:45**  
Van Waggoner Building  
Great Lakes Room  
Lansing, Michigan

## **CREATE YOUR PLATE: USING WORK LIFE FLEXSTYLES TO CREATE THE LIFE YOU WANT**

Do you feel like your professional life and personal life are always fighting with each other? Is taking time for yourself something that is on your to-do list but rarely ever gets crossed off? If so you are like millions of Americans trying to balance the different aspects of their lives. Achieving work-life balance can be done! During this presentation participants will:

- Define work-life balance, work-life flex-styles and some key concepts around it
- Understand key research that shows how work life flex styles can impact employee satisfaction and retention
- Discover their own work-life flexstyle and how it interacts with other flexstyles
- Learn practical strategies that will enhance work-life balance in the workplace

In an era where demographics and dynamics are changing, a presentation like this is essential in helping organizations and employees improve their lives. By understanding positive work-life initiatives, organizations can:

- Increase productivity
- Increase morale
- Decrease health issues related to work-based stress and exhaustion.

### **SPEAKER:**

Paul Artale, Work-Life and Motivation Expert

### **REGISTRATION**

Register on-line at [www.agacgm.org](http://www.agacgm.org).  
Click on events.

Register by 5pm Friday, April 13, 2018.

### **COST**

\$12 AGA members  
\$16 non-members

Registrants are responsible for payment unless cancellation is received by the registration deadline.

# **membership**

## **NATIONAL ACADEMIC SCHOLARSHIPS**

Are you or a family member pursuing undergraduate or graduate studies in disciplines such as accounting, auditing, budgeting, economics, finance, information technology or public administration? If so, considering applying for an AGA Academic Scholarship today!

This year AGA will award:

### **Rising College Freshman**

One Full Time \$3,000  
One Part Time \$1,500

### **Current Undergraduates**

Three Full Time \$3,000  
Two Part Time \$1,500

### **Graduate Students**

Two Full Time \$3,000  
One Part Time \$1,500

**Community Service:** AGA can award two \$1,500 scholarships amongst the three collegiate categories above.

**The deadline for applications is  
Monday, April 16, 2018**

In addition, other opportunities to learn include:

### **National Collegiate Scholarship Program:**

Provides full-time college student opportunities to attend the National Leadership Training or Professional Development Training.

### **Young Professionals PDT Scholarship:**

The Young Professionals Focus Group annually selects five young professionals to attend the Professional Development Training.

Visit [agacgm.org](http://agacgm.org) to learn more about the qualifications and apply on-line.

## GOVERNMENTAL ACCOUNTING TRAINING SERIES (GATS)

### AGA WEST MICHIGAN CHAPTER

Coming to Southeast Michigan for the first time!

Rehmann  
1500 W. Big Beaver Road, 2<sup>nd</sup> Floor  
Troy, Michigan 48084

April 18, 2018 – Level One: An Introduction  
April 19, 2018 – Level Two: Digging Deeper  
April 20, 2018 – Level Three: Advanced Topics

**Cost: \$75 per day, includes lunch!**

AGA West Michigan Chapter's premier training series features three information-packed days of governmental CPE.

Each level offers 8 hours of CPE, and costs just \$75 per day, including lunch!

Since its inception in 2006, the GATS has had over 300 participants, and is fast becoming one of the state's leading training programs designed to provide elected officials and others charged with the responsibility of governmental accounting with a basic understanding of the principles of governmental GAAP, and to enhance their skills for accomplishing this important function. This training is ideal for elected officials, clerks, treasurers, bookkeepers, and others desiring a better understanding of governmental accounting and internal controls.

[Click here for the event flyer.](#)

[Click here to register.](#)

## GREATER LANSING AGA CHAPTER MEMBER APPRECIATION EVENT

### CHAPTER MEMBERS ONLY

**TUESDAY, MAY 15, 2018**  
**NO COST**  
**2 HOURS OF CPE**

# Appreciation

PLEASE NOTE THIS EVENT  
WILL START AT 10:45 AM

VanWagoner Building  
Lakeshore Learning Center

### Leadership Development and Resiliency

John Lynskey, AGA National President Elect  
AGA Washington DC Chapter

### Investing in the 21<sup>st</sup> Century

Rua Hekhuis, Financial Advisor  
Merrill Lynch

Register on-line at [www.agalansing.org](http://www.agalansing.org).  
Click on events.

### deadline for registration or cancellations

**Thursday, May 11, 2018**

Questions may be directed to Anshu Varma,  
Chapter President  
[varmaa@michigan.gov](mailto:varmaa@michigan.gov)  
517-241-2002

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"I never cheat on my taxes. That's what I hire accountants like you for."

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"Even if your dog does do "his business" in your basement, you still can't deduct it as office space."



Tim Dendy

Posted  
January 25, 2018



## FIFTEEN WAYS TO BENEFIT FROM HUMOR IN GOVERNMENT

President Eisenhower had it right when he noted, “*A sense of humor is part of the art of leadership, of getting along with people, of getting things done.*” Poll after poll tells us that the public values three things most in government leaders: Trustworthiness, credibility and a sense of humor. No one should go into government service without the sense of humor that comes with the ability to laugh at themselves.

If you enjoy *Saturday Night Live*, *Second City*, *Parks & Recreation*, *Whose Line Is It Anyway?* or *30 Rock*, then you already have an understanding of the benefits of a good sense of humor. The skills derived from a sense of humor – creativity, spontaneity, ‘in the moment’ thinking, flexibility, storytelling – are important tools for municipal leaders and government officials.

Some of the popular benefits are:

- Build trust and awareness.
- Foster teamwork and better brainstorming.
- Improved communication and presentation skills.
- Promote creative problem-solving.
- Helps you respond quickly and decisively to unanticipated challenges.
- Think on your feet and recognize opportunities as they arise.
- Increases comfort level with change and willingness to take risks.
- Manage change and promote a supportive governmental culture.

Humor is used regularly by presidents on both sides of the aisle to their great advantage – often to deal with what was perceived as a potential political liability.

In 1960, John Kennedy ran for president. There was a serious issue of whether or not his family's immense wealth would influence the election. Kennedy joked that on the eve of the election, his father, Joseph Kennedy, had asked him the exact number of votes he would need to win. The senior Kennedy said, “There’s no way I am paying for a landslide.” The issue never surfaced again in the news.

Twenty-four years later, President Ronald Reagan ran for re-election when he was 73. He was the oldest man to ever run for the presidency. During a debate with Democratic challenger, former Vice President Walter Mondale, the age issue came up

in a question. Reagan deflected the issue with a joke, “*I will not make age an issue of this campaign. I am not going to exploit, for political purposes, my opponent’s youth and inexperience.*” The age issue never surfaced again.

Both Kennedy and Reagan knew the advantage of self-deprecating humor: If you can laugh at yourself, no one can politically attack you.



Communications consultant, Andrew Targin, shares the following 15 ways to benefit from a sense of humor for use in life in general that can be applied to government leaders:

1. **Humor gets people to listen.** “Consistent use of appropriate humor makes people want to read and hear what you say.”
2. **Humor increases long-term memory retention.** “Instructional messages that gain students’ attention and help them make sense of course content – clarity behaviors – enhance students’ ability to process the content – resulting in greater retention and learning.”
3. **Humor increases persuasion.** “Humor can be highly persuasive when presenting a message that people disagree with because the humor distracts them from immediately creating counter-arguments, in part because they don’t feel like the message is being crammed down their throats.”
4. **Humor aids in learning.** “The use of humor as a pedagogical tool has been shown to reduce classroom anxiety, create a more positive atmosphere, as well as facilitate the learning process.”
5. **Humor increases the likability of the speaker.** “An appropriate use of humor will produce a favorable attitude toward the speaker.”
6. **Humor connects us with others.** “Positive sounds such as laughter or a triumphant ‘woo hoo!’ can trigger a response in the listener’s brain. The response is automatic and helps us interact socially by priming us to smile or laugh, and thereby connecting us with the other person.”

[continued on page 7]

# RENEW YOUR MEMBERSHIP TODAY



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advance  
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get  
connected.



earn  
CPEs.



stay  
informed.

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## Membership

### Member Benefits Really Add Up

As an AGA member, you gain access to a variety of benefits designed to support your career growth and success. We have hundreds of members who love their AGA membership so much, they've hit membership milestones with us like 20, 30, or even 40 years of membership!

AGA is the membership organization for government financial management professionals.

Key membership benefits, to name a few, include:

- Leadership and volunteer opportunities at the chapter and national level
- Chapter meetings and training with quality CPE opportunities and a low cost
- Many other benefits on the National AGA website

Contact Anshu Varma, Chapter President for more information at [varmaa@michigan.gov](mailto:varmaa@michigan.gov) or 517-241-2002.

## WAYS CITIES CAN AVOID PAYING TO TRANSLATE THE SAME SENTENCES REPEATEDLY

Terena Bell, Special to Route Fifty

Here's how Philadelphia, Pennsylvania and Bowling Green, Kentucky keep their translations services down.

Sixty-six percent of a city's translation projects are duplications. That's the figure translation provider SDL gives in its Translation Technology Insights Report. Take "you have the right to an interpreter," for example—one phrase used by multiple departments. The words never change, but every time they appear on a poster or a form, the city pays to translate them again and again.

But what if this translation could be reused? When purchasing is consolidated across departments, it can, allowing cities big and small to see the savings. The outcome is the same: Managed translation keeps costs down and constituent outreach up. But how it happens varies. Philadelphia, for instance, uses technology: The nation's sixth most-populous city is currently onboarding software that remembers and reuses previous translation. But Bowling Green, Kentucky, with a population of more than 65,000 residents, takes a personal touch.

For those using tech, there's translation memory software—often referred to as TM—that compares new words for translation against those already complete. TM is different from Google Translate, which essentially translates new sentences from scratch, using words translated by anyone who's ever used the program. Translation memory only analyzes one client's translations at a time, then makes suggestions for human translators to use or reject. Phrases are scored for similarity by percent: 100 percent means the exact same words have been translated in the exact same context before.

"You have the right to an interpreter," for example, would be a 100 percent match across all new files. But "you have the right to an attorney" would be a lower match: The context changed. The higher the percentage, the deeper the discount. Some vendors even translate 100 percent matches for free. Translation memories don't talk to each other, though, so if departments purchase separately, city-wide savings are lost.

This used to be the case in Philadelphia. But in May 2016, Mayor Jim Kenney signed Executive Order 7-16, an addendum to the city's Home Rule Charter, requiring all offices and agencies to develop a translation plan.



Katelyn O'Brien, a talent manager at Globo, the translation provider Philadelphia selected from the order's resulting RFP, told *Route Fifty* in an email that before, "city departments handled translation needs independent of one another" and didn't have "any useful TM, either within a department or across departments."

To manage its costs, Philadelphia created the Language Access Philly program, which strives to oversee translation citywide. Results came quickly.

"The development of a centralized TM produced an immediate, positive impact on the quality and consistency of the city's translations, while reducing project costs and turnaround times," O'Brien said.



These savings came just as costs had begun to rise. Language access program manager Orlando Almonte said that in the last fiscal year, Philadelphia faced a 10 percent increase in translation usage. This year, the city is on track for a 5 to 10 percent hike.

Less than a year after the program's creation, Almonte said 10 departments are currently streamlined, "including public safety departments like police, fire, [licenses and inspections], prisons, and the office of emergency management."

Law enforcement were first to strategically manage translation in Bowling Green as well. Over three years, the Bowling Green Police Department worked to improve translation systems internally. Their work showed the rest of the city how a well-run program would work.

Mayor Bruce Wilkerson and the Board of Commissioners then developed a city-wide plan, creating a full-time international communities coordinator, under the Department of Neighborhood and Community Services.

Leyda Becker, who serves in that role, told *Route Fifty* there's no rogue or ad hoc purchasing in the city whatsoever: "Anything that needs to be contracted out, it goes through my office."

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7. **Humor reduces status differentials.** “Humor can help to reduce the social distance between managers and employees.”
8. **Humor diffuses conflict.** “Humor has long been seen as the great equalizer — a means to facilitate conversation and bridge differences. As a matter of fact, humor has been identified as a key factor in peace-building and international mediation.”
9. **Humor builds trust.** “Social benefits of humor include group cohesiveness, reduction of status differentials, diffusion of conflict, team and trust building among diverse groups.”
10. **Humor encourages people to work together.** “A growing body of research shows that when you share a laugh with someone, you’re mirroring not only one another’s body language but also the hormonal and neuronal activity, prompting a mutual investment in each other’s well-being.”
11. **Humor boosts overall brainpower.** “A dose of humor releases the chemical serotonin in your brain, which improves focus, increases objectivity and improves overall brainpower.”
12. **Humor improves decision-making.** “Positive moods prompt more flexible decision-making and wider-search behavior as well as greater analytic precision.”
13. **Humor increases the acceptance of new ideas.** “Unconventional interactions can lower the barrier for people to posit novel things.”
14. **Humor triggers new connections.** “Humor stimulates the right hemisphere of the brain, which, in turn, sets off divergent, creative thinking which allows individuals to see broader applications, novel connections and otherwise elusive relationships.”
15. **Humor enhances one’s ability to solve problems.** “Studies have shown that simply watching comedy films can improve creative problem-solving skills.”

A well-developed sense of humor enhances communications, relationships and problem-solving. These are essential skills for anyone seeking a career in government.

Kennedy and Reagan used humor to their benefit. Presidents like Nixon and Ford did not. Remember what George Will said, “On a throne at the center of the sense of humor sits the capacity for irony, all which rests on a cheerful awareness of life’s incongruities. It is a genuine awareness, and no politician without it should be allowed near power.”

[continued from page 6X]

Unlike Philadelphia, though, Bowling Green didn’t use tech to make this happen. Instead, the city took a human approach, training every employee across all departments in language access. “It took two years,” she said, to reach more than 700 people, but the work mattered: “We have the same expectations from city employees no matter where they are.” For those hired after training was complete, the city added a module on translation to its month-one orientation.

Why? Becker mentioned Bowling Green’s substantial foreign-born population, stressing how important it is for “all services within the city [to] provide accessibility”—16.9 percent of residents speak a language other than English at home, compared to only 8.93 percent in Philadelphia. Over the last decade, Bowling Green’s immigrant population has seen such explosive growth that presidential adviser Kellyanne Conway cited the town in her fictional Bowling Green Massacre last year.



To save costs, bilingual staff translate Spanish in-house, a move Philadelphia’s Almonte is also considering. Fifty-eight other languages are outsourced to a translation agency, which Becker said does not provide translation memory discounts. Without this tech, the key to keeping spending under control is approachability: “Even though [translation] is based out of one department, it’s still functioning as a support to all the departments,” Becker said. “We’re still a relatively small city. Pretty much everyone’s going to know that if they need anything related to language access, they need to contact me.”

Granted, the person-by-person model is nearly impossible for large municipal governments, but that’s not to say that once consolidation is complete, Philadelphia couldn’t include a note on translation in its employee training, too.

Smaller towns can teach big lessons: “We have been leading the way on how to provide language access across the city and across the state. Even our counterparts like Lexington, Owensboro, and Louisville don’t seem to have the same resources across the board,” Becker said of other cities in Kentucky. Bowling Green’s example proves that no matter what financial or technical resources a city has, there’s no excuse for not effectively managing translation costs.

# Early Career Center

## EARLY CAREER TIPS YOU NEED TO KNOW

By: Forbes Coaches Council



Looking back, it's easy to see places where you've taken a wrong step, or approaches that didn't work as well as you thought they might. Maybe you didn't have enough information to make the correct decision, or maybe it was simply a learning moment, one of many people have to suffer through.

To help you avoid early career mistakes, members from Forbes Coaches Council have compiled a list of things they wished they'd known when they were starting out. This advice is something they often share with new clients or colleagues, in hopes of steering them away from accidentally hampering their professional lives or business.

Here's what they learned:

### Focus On Listening

Listen first and listen well. Don't bring answers into a meeting — you have not even asked the questions to identify the specific problems yet. Capitalism is a simple concept: You build trust and win business by listening well, identifying the problem and making yourself an asset by delivering solutions, whether or not it gets you a sale. - Josh Luke, Health-Wealth

### Be Comfortable Saying 'I Don't Know'

As a leader, it's critical to feel comfortable saying "I don't know." I was an executive director at 23, and felt constant pressure to demonstrate my capabilities. I had to learn the harsh lesson that leadership doesn't have all the answers. Self-confidence and team trust are built from exposing your vulnerability. - Karin Naslund, Naslund Consulting Group Inc.

### Ask If You're Offering The Right Information

As a recruiting leader, I've noticed that during successful interviews, candidates often "checked in." This means they would share information, but pause and ask questions like "is this what you're looking for?" or "does that help?" When being interviewed, it's really common to provide as much information as possible. Checking in makes sure you're delivering the right information. - Mike Manoske, Mike Manoske Coaching

### Don't Settle For Small Game

One thing I wish I had embraced earlier in my career is to "hunt elephants, not rabbits." I'm really not talking about tracking down Thumper. I'm talking about going after the big projects, ones that may seem impossible to capture, rather than

chasing after a scattered assortment of little projects that seem like they should be easier to catch. - Steven Maranville, Maranville Enterprises.

### Treat Your Career Like An Experiment

The biggest piece of advice I offer to my coaching students is to treat their career like an experiment. It's OK to fail earlier on, if it means you're getting closer to identifying your career aspirations. It's also extremely advantageous to build strategic networks earlier on in your career and nurture that network. "The people you know" is half the battle. - Gaurav Valani, CareerSprout

### Embrace Redirection

There's value in leaving things "broken" for a while. Not everything needs to be fixed right now, or fixed by you — and, sometimes, not fixed ever. Take a moment to take stock on what went wrong, how it fell apart and if it can be improved, not just repaired. If it can't be improved, then it probably shouldn't be repaired. Mistakes happen to correct, teach and redirect us. Embrace redirection. - Lynita Mitchell-Blackwell, Leading Through Living Community

### Make Sure You're Moving Where You Want To Go

When starting your career, carefully consider what type of services and clients will lead to creating the lifestyle you desire most. It's very possible to make great money and not enjoy your day-to-day schedule. As business people, we must look at long-term goals and make sure what we are doing today will lead us where we want to go. - Monique Alvarez, Monique Alvarez Enterprises

### Don't Compare Yourself To Others

Early in my career, I often compared myself and my performance to others around me. I always felt as though I was searching for something, which in turn meant that I pushed myself at breakneck pace. What I now understand is that "I" was what I was looking for. Staying in my unique lane and being authentically who I am is enough. - India Martin,

### Leadership For Life

You Can Only Control Three Things  
The most powerful advice I've ever heard is that you can only control three things: Everything you say, everything you do and everything you think. And that's enough. What might have changed for me in my career had I learned this earlier? That's why I always share this insight with my clients, helping them focus only on what's in their control — and letting go of the rest. - Darcy Eikenberg, Red Cape Revolution

# Chapter Education Calendar



You can register for all chapter events at [www.agalansing.org](http://www.agalansing.org). Click on events.

Check the chapter website and upcoming newsletters for more information.

## September 13, 2017 Webinar Conference

Government Communications/Leadership  
Constitution Hall Arthur Iverson Conf Rm  
2 hours CPE

## September 19, 2017 Professional Development Seminar

A Changing World  
Library of Michigan  
4 hours CPE

## October 17, 2017 Monthly Luncheon Meeting

East Lansing New Tax and Budget Impact  
VanWagoner Building, Lakeshore Room  
1 hour CPE



## November 15, 2017 Webinar Conference

Ethics in Fraud  
VanWagoner Building, Pictured Rocks  
2 hours CPE

## November 21, 2017 Monthly Luncheon Meeting

Caring for Veterans in Michigan  
VanWagoner Building, Lakeshore Room  
1 hour CPE

## December 6, 2017 Webinar Conference

Auditing Challenges and Best Practices  
Constitution Hall Arthur Iverson Conf Rm  
2 hours CPE

## January 10, 2018 Webinar Conference

Grants Management  
VanWagoner Building, Lakeshore Room  
2 hours CPE

## January 16, 2018 Monthly Luncheon Meeting

Annual Tax Update  
Library of Michigan  
1 hour CPE

## February 20, 2018 Monthly Luncheon Meeting

Prisoner Re-Entry Program  
VanWagoner Building, Lakeshore Room  
1 hour CPE

## March 7, 2018 Webinar Conference

Infrastructure Financing  
VanWagoner Building, Lakeshore Room  
2 hours CPE

## March 20, 2018 Professional Development Training

Training for Government Professionals  
Okemos Conference Center  
8 hours CPE

## March 28, 2018 Webinar Conference

Cybersecurity  
VanWagoner Building, Lakeshore Room  
2 hours CPE

## April 17, 2018 Monthly Luncheon Meeting

Flexstyles for the Life You Want  
VanWagoner Building, Lakeshore Room  
1 hour CPE

## May 15, 2018 Members Only Luncheon Meeting

AGA National President-Elect  
VanWagoner Building, Lakeshore Room  
2 hours CPE

## May 16, 2018 Webinar Conference

Fraud and Data Analytics  
VanWagoner Building, Lakeshore Room  
2 hours CPE

## June 13, 2018 Webinar Conference

Leadership  
VanWagoner Building, Lakeshore Room  
2 hours CPE



## MEMBER NEWS

### CONGRATULATIONS!

#### Member Anniversaries

Lisa Mazure, CGFM	25 years
Anthony Alvord	18 years
Fern Wilson	13 years
Jean Young	12 years
Angela Richards	9 years
Kavita Bankapur	5 years
Anshu Varma	5 years
Julie Chrysler	4 years
Adam Snapp	3 years
Michelle Bauer	2 years
Karen Blackwell	2 years
Kimberly Murray	2 years
Robin Selmon	2 years
Rachelle Breedon	2 years
Kyle Stolicker	1 year

### WELCOME NEW MEMBERS

Downi Chung

Michigan Department of Treasury

Nathan Johnson

Michigan Licensing and Regulatory Affairs

Allison Mikulec

Technology, Management and Budget



## CHAPTER FINANCES

### Balance Sheet at February 28, 2018

#### Assets

Current Assets:	
Checking Account	\$ 32,460
Pay Pal Account	\$ 4,551
Total Assets	<u>\$ 37,011</u>

#### Liabilities and Net Assets

Beginning Fund Balance	
Unrestricted	\$ 28,612
Restricted	\$ 4,515
Income (Loss)	<u>\$ 3,884</u>
Ending Fund Balance	
Unrestricted	\$ 32,496
Restricted	\$ 4,515
Total Liabilities and Net Assets	<u>\$ 37,011</u>



## NATIONAL AGA AWARD RECIPIENT



Jeff Bankowski receiving his award from National AGA President Jim Arnette, CGFM

### WILLIAM R. SNODGRASS DISTINGUISHED LEADERSHIP AWARD

Jeff Bankowski, State of Michigan's Chief Performance Officer and Office of Performance and Transformation Executive Director, was named the recipient of the 2018 William R. Snodgrass Distinguished Leadership Award from the Association of Government Accountants. He is only the second recipient from Michigan to receive this award in its 21-year history. This national award recognizes a state government professional who exemplifies and promotes excellence in government financial management and who has demonstrated outstanding leadership in enhancing sound financial management legislation, regulations, practices, policies and systems.



## The Mark of Excellence in Federal, State, and Local Government

CGFM is the professional certification recognizing the unique skills and special knowledge required of today's government financial managers. It covers governmental accounting, auditing, financial reporting, internal controls, and budgeting at the federal, state, and local levels.

"With the call for government accountability,  
the time was right for me to put the mark of  
excellence and confidence next to my name."

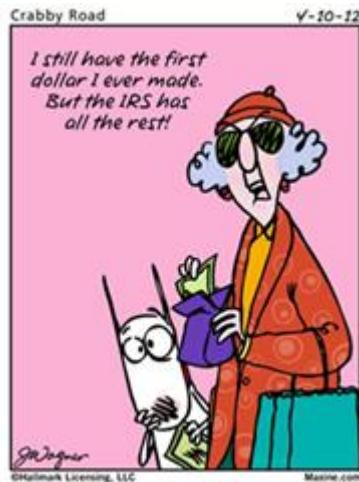
Donna Sandoval, CGFM

Administrative Services Division Director/CFO  
New Mexico Department of Information Technology



CGFM.

[learn more](#)



## OTHER EDUCATIONAL OPPORTUNITIES

### National AGA

To register for events, visit [www.agacgfm.org](http://www.agacgfm.org)



### April 16, 2018 2018 ERM Workshop

Washington DC  
5 hours CPE

### May 1, 2018 CFO/CIO Summit

Washington DC  
4 hours CPE

### July 22-25, 2018 National Professional Development Training

Orlando, Florida  
24 hours CPE

### SAAABA

To register for events, visit [www.saaaba.com](http://www.saaaba.com)

### April 26, 2018 61<sup>st</sup> Annual Business Seminar

Lansing Community College West Campus  
Lansing, Michigan  
8 hours CPE





## CHAPTER EXECUTIVE COMMITTEE MEETING MINUTES

**March 13, 2018**  
**Lewis Cass Building**

**CEC Members Present:** Kim Dunbar, Cindy Osga, Julie Salman, Kyle Stolicker, Karen Stout, Sherri Troyer, Anshu Varma, Dan Wawiernia

**CEC Members Not Present:** Julie Chrysler, Anthony Edwards

**Call to Order and Acceptance of Agenda:**  
The meeting was called to order at 12:03pm. A motion was made, seconded, and passed to accept the agenda.

**Minutes:** A motion was made, seconded, and passed to approve the January and February 2018 minutes.

**Budget and Financials:** The chapter had a February 2018 fund balance of \$37,011.17. A motion was made, seconded, and passed to approve the February 2018 financials and expenditures in the amount of \$1,203.69.

**Membership:** Chapter membership stands at 127 members, including 14 new members for the 2017-2018 program year.

**Education:** There are 149 registered for the PDT. There will be a change to the agenda because two hour slot will now be one hour.

**Program Luncheons:** The next luncheon will be on April 17. Paul Artale is the confirmed speaker.

**Communications – Newsletter and CCR:**  
Cindy needs the president letter, CEC meeting minutes, and luncheon speaker bio for the next newsletter.

**CGFM and CPE Events:** There were over 30 participants at the March 7 webinar. The CEC approved a CGFM scholarship of \$495 requested by a chapter member who has completed the exam and received the certification.

**Webmaster:** No report.

**Community Service:** The Women's Center of Greater Lansing was selected as the Community Service Project for the Spring PDT.

**Awards:** Chapter awards will be presented at the May luncheon meeting.

**Chapter Recognition Program:** Cindy reported the next report deadline is March 31, 2018.

**New Business:** Per Cindy, proposed changes to AGA's national governance structure was approved by the National Executive Committee.

**Old Business:** The membership appreciation event is scheduled for May 15, 2018 at the VanWagoner Building Lakeshore Learning Center. The event will be a member only free event with 2 hours CPE.

**Adjournment:** A motion was made, seconded, and approved to adjourn at 12:58 pm.

### **Next Meeting:**

Date: April 10, 2018  
Location: Lewis Cass Building  
Host: Anshu Varma





# Chapter Executive Committee

## 2017-2018

Platinum  
Chapter

### President

Anshu Varma, CPA  
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### President Elect

Vacant

### Treasurer

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### Membership

Vacant

### Newsletter

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### Past President

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**See the Chapter's Annual Citizen Centric Report  
on the website.**

The Chapter's Citizen Centric Report was awarded a Certificate of Excellence by National AGA.

[www.lansing-aga.org](http://www.lansing-aga.org)

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