

# Disclosures



MESSAGE  
FROM  
THE  
CHAPTER  
PRESIDENT



## Table of Contents

### Vision

AGA is the premier association for advancing government accountability.

### Mission

AGA fosters learning, certification, leadership and collaboration for professionals and stakeholders committed to advancing government accountability.

### Core Values

Service, Accountability, Integrity, Leadership

## Eye Opener

**\$58 million**



Amount approved by the voters in Katy, Texas, to be spent on a new high school football stadium.

SOURCE: Governing Daily | November 13, 2014





## MONTHLY MEETING MONDAY

January 26, 2015

11:45

Capitol View Building  
201 Townsend Street,  
Lansing, Michigan

### INCOME TAX UPDATE

Joint Meeting with SAAABA

### REGISTRATION

Register on-line at [www.aga-lansing.org](http://www.aga-lansing.org).

Click on events.

Register before Monday, January 19, 2015

### COST

\$12 AGA members

\$16 non-members

Registrants are responsible for payment unless  
cancellation is received by the registration deadline.



## WEB CONFERENCE WEDNESDAY

January 28, 2015

2:00pm to 3:50pm

Ottawa Building  
Conference Room 3  
Lansing, Michigan

### STRENGTHENING GRANT MANAGEMENT

### REGISTRATION

Register on-line at [www.aga-lansing.org](http://www.aga-lansing.org).

Click on events.

Register before Friday, January 23, 2015

### COST

AGA members - FREE

non-members - \$20

Registrants are responsible for payment unless  
cancellation is received by the registration deadline.



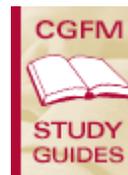
**The Mark of Excellence in  
Federal, State, and Local  
Government for 20 Years**

### The CGFM Exam

There are three CGFM examinations that are administered year-round in a computerized format on behalf of AGA by Pearson VUE at their professional testing centers. CGFM candidates (individuals who have applied and been accepted into the CGFM program) can schedule an appointment with Pearson VUE online or over the phone. The examination fee is \$109.

Review the examination procedures at [agacgfm.org](http://agacgfm.org) and click on CGFM Certification for more information.

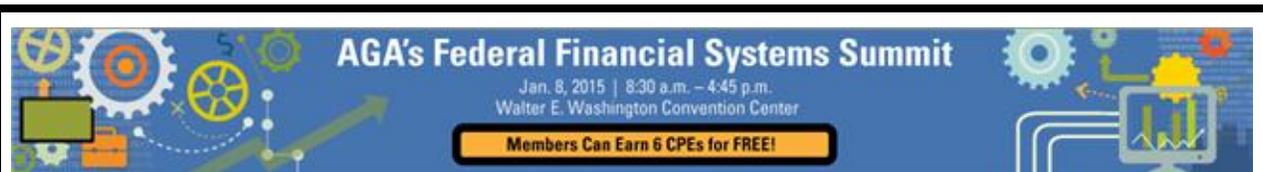
AGA has study guides available in hard copy and online.



Study Guide 1:  
Governmental Environment

Study Guide 2:  
Governmental Accounting, Financial  
Reporting and Budgeting

Study Guide 3:  
Governmental Financial Management  
and Control



The Federal Financial Systems Summit unites federal financial managers and private sector executives to discuss the near term and future prospects of federal financial management system in a budget constrained environment.

The summit will provide new insights into the burgeoning federal financial systems modernization strategy over the coming decade – and beyond.

You can attend the summit in person or virtually. o learn more, visit [agacgfm.org/FSS](http://agacgfm.org/FSS).



Hannah Moss

Posted  
December 4, 2014



## 8 TIPS FOR NETWORKING



At GovLoop, we are pretty lucky. We get to talk to govies everyday who are passionate about what they do and the people they serve. Especially at our events and trainings, the excitement and dedication we experience in our GovLoop community is contagious. These people make us want to talk to them, learn from them, and help them. It's a thrill.

That being said, we have to admit that getting up and actually interacting with new people can be daunting—even when the people in question are welcoming and exciting. Luckily, a fellow GovLooper, Julia, offered us some advice to overcome our fears. She gave us 8 tips to become better networkers. Her tips are below. We found them helpful, and we hope you do too.

**1. Get enough sleep.** This tip isn't really about getting 8 hours of sleep. It's about getting the amount of sleep that you would normally and not breaking your routine. The first step to a successful networking endeavor is to be mentally prepared. You can't do that if you are tired or stressed, so relax the night before and make sure to get to bed on time.

**2. Dress for success.** You might think this is obvious, but dressing for the occasion is actually more than wearing the appropriate outfit for an event. If you want to feel comfortable networking with new people, you should be wearing the clothes that help you do just that—feel comfortable. Don't wear a suit that's too new, fitted or scratchy. Pick something that allows you to worry about other people rather than the appropriateness of your clothing.

Julia recommends having a go-to networking outfit, so you immediately get in the networking zone when you put it on. It will also help you feel at ease, since it will become an outfit you know and are comfortable in.

**3. Set goals.** Go into a networking event with a target of how many and what type of people you want to meet. If possible, do some research beforehand to see who will be at the event and what you might talk to them about. Don't be overambitious though. Set a challenging yet achievable goal for how many people you can network with. Julia recommends allotting 10 minutes per person, and giving yourself a bit of wiggle room for bathroom and coffee breaks.

Once you've set your goal, tell other people about it. If you tell Donna that you want to meet Karen at some point during the evening, Donna may be able to introduce you. That's what networking is all about!

**4. Say hello.** Rest assured, you are not the only person who is uncomfortable networking. Half of the room is also waiting for someone to say hello, so don't be afraid to approach others. Far more often than not, they will appreciate you taking the first step. And you don't have to say anything inspiring. A simple, "Hi, I'm Hannah. What brings you here today?" can get a great conversation started.

**5. Don't talk to your friends.** We've all done it. You go to an event with a friend, thinking she will make you feel a bit more comfortable in a room full of strangers. Then you end up hanging onto her like a lifeboat and not meeting anyone new. To avoid doing that, Julia recommends making a plan to separate from your friend.

You can still tag-team a room without being glued at the hip. Split up, encourage each other to accomplish their networking goals, and promise to introduce the other if you meet a particularly good contact. You can check in with each other every once in a while, but try to stay separated for the majority of the event. Oh, and don't forget to tell your friend you're doing this ahead of time! Both of you should be in on the plan.

**6. Flip the script.** Ask yourself: Are you an introvert or an extrovert? Play the opposite! If you normally talk a lot, make a conscious effort to listen more. If you are naturally quiet, work to carry the conversation. It'll help you find more balance in the conversation. Julia recommends following the rule of thirds. Spend one-third of the conversation listening, one-third asking questions, and one-third talking.

To find this balance, it helps to start the conversation by focusing on the other person. Ask them questions to get them talking. Most people will naturally give you an opening to talk about yourself or your company when they are done explaining their own background.



**7. Connect people.** It's called networking, not dialoguing. Once you find a good conversation, it's easy to stick with that one person. Don't. Invite others to your conversation and make useful introductions when possible. If you're in a group, step back to let other people join, introduce yourself, and tell new participants what the group is talking about.

Oh, and don't worry. Just because you've forgotten the name of the person you're talking to (it happens to all of us) doesn't mean you can't make a good introduction. Just ask, "Have you two met each other?" and let them introduce themselves. It will work every time.

**8. Follow up.** What good is chatting with Aaron Sorokin at a cocktail party if you don't follow up to discuss that job he offered you? It's a good story, but it's not much more. To really get the most out of networking, you have to follow up with the people you meet and the plans you've made. Otherwise you'll never be the next CJ Cregg.

Your follow-up should be both personal and timely. Julia recommends following up within a week so that your contact will still remember you and your meeting. If you're prone to forgetting, set yourself a reminder to do so. And if you quickly jot down a couple of notes on the back of their business card, you'll have something to work off of when you send a follow-up email.

**Extra tip:** Don't underestimate the power of coffee! It can help keep you energized and the coffee station is an easy place to meet new people without having to make awkward advances.



# CHAPTER EDUCATIONAL EVENTS



You can register for all chapter events at [www.aga-lansing.org](http://www.aga-lansing.org). Click on events.

Check the chapter website and upcoming newsletters for more information.

~~**September 18, 2014**  
**Professional Development Conference**  
Government Accountability  
Library of Michigan  
4 hours CPE~~

~~**October 21, 2014**  
**Monthly Luncheon Meeting**  
DNR Resource Trust Fund  
Capitol View Building  
1 hour CPE~~

~~**November 13, 2014**  
**Monthly Luncheon Meeting**  
VITA – Volunteer Income Tax Assistance  
Capitol View Building  
1 hour CPE~~



~~**November 19, 2014**  
**Webinar Conference**  
Fraud Risk Management  
Ottawa Building, Conference Room 6  
2 hours CPE~~

**January 26, 2015**  
**Monthly Luncheon Meeting**  
Income Tax Update  
Joint Meeting with SAAABA  
Capitol View Building

**January 28, 2015**  
**Webinar Conference**  
Strengthening Grant Management  
location to be announced  
2 hours CPE

**February 18, 2015**  
**Webinar Conference**  
Fraud Prevention  
location to be announced  
2 hours CPE

**February 24, 2015**  
**Monthly Luncheon Meeting**  
FOIA and Email  
Capitol View Building  
1 hour CPE

**March 18, 2015**  
**Webinar Conference**  
Internal Controls  
location to be announced  
2 hours CPE

**March 26, 2015**  
**Professional Development Conference**  
Government Accountability  
LCC West Campus  
8 hours CPE

**April 22, 2015**  
**Monthly Luncheon Meeting**  
topic to be announced  
Capitol View Building  
1 hour CPE



**May 13, 2015**  
**Webinar Conference**  
Ethics  
location to be announced  
2 hours CPE

**May 19, 2015**  
**Monthly Luncheon Meeting**  
topic to be announced  
Capitol View Building  
1 hour CPE

# ASSOCIATION of GOVERNMENT ACCOUNTANTS

Greater Lansing Chapter  
Chapter Presidents

The Greater Lansing AGA Chapter received  
its charter from the National AGA on  
September 25, 1979.

1979-1980	Ron Hoffmeister
1980-1981	Joe Perrone
1981-1982	L.T. Bower
1982-1983	Jerome Herman
1983-1984	Carol Shamka
1984-1985	Jon Houseman
1985-1986	Barbara Hayes
1986-1987	John Hart
1987-1988	Richard Cummings
1988-1989	Jeff Linderman
1989-1990	Steve Hilker
1990-1991	Myron Frierson
1991-1992	Jill Murphy
1992-1993	Therese Regner
1993-1994	Larry Misiewicz
1994-1995	Christine Ullmann
1995-1996	Pratin Trivedi
1996-1997	Lisa Pratt
1997-1998	Laura Hirst
1998-1999	Cindy Osga
1999-2000	Chris Bayley
2000-2001	Jean Ramsy
2001-2002	Lisa Fath
2002-2003	Laura Mester
2003-2004	Christy Ryan
2004-2005	Howard Pizzo
2005-2006	Linda deBourbon
2006-2007	Ed Niereshner
2007-2008	Dairus Reynett
2008-2009	Tim Becker
2009-2010	Corey Sparks
2010-2011	Cynthia Johnson
2011-2012	Susan Saari
2012-2013	Deborah Christopherson
2013-2014	Amy Zimmerman
2014-2015	Chris Bayley

**GREATER LANSING  
CHAPTER  
35 YEARS**

## OTHER EDUCATIONAL OPPORTUNITIES



### West Michigan AGA

To register for events, visit  
[www.agawestmichigan.org/home/events](http://www.agawestmichigan.org/home/events)

#### January 21, 2015

Webinar  
Governmental Grant Update  
2 hours CPE

#### February 25, 2015

Governmental Accounting Training Series Level One  
Grand Rapids, Michigan  
8 hours CPE

### National AGA

To register for events, visit [www.agacgfm.org](http://www.agacgfm.org)



#### January 8, 2015

Federal Financial Systems Summit  
Walter E Washington Convention Center  
Washington, D.C.  
6 hours CPE



#### February 11-12, 2015

National Leadership Training  
Ronald Regan Building  
Washington D.C.  
14 hours CPE



#### July 12-15, 2015

Professional Development Training  
Gaylord Opryland Hotel  
Nashville, Tennessee  
24 hours CPE

### Lansing IIA

To register for events, visit  
<http://www.isaca.org/chapters2/Western-Michigan/events/Pages/Calendar.aspx>

#### February 6, 2015

Got Ethics?  
East Lansing, Michigan  
2 hours CPE

**Develop a passion for learning.  
If you do so, you will never cease to grow.**

Anthony J. D'Angelo





## New for National AGA Audio Conferences

### Individual Registration

Individual participants may register online by choosing an event from the webinar calendar on the National AGA website. Cost for the individual registration is \$49.

To verify CPE credit, the individuals must verify their attendance by noting letters that appear in the top right hand corner of the screen at unannounced times. Immediately following the web conference, participants are prompted to enter the letters they have recorded. CPE certificates will be available within five business days for participants who successfully validate their conference through this system.

A great alternative if you want to participate in a webinar the chapter is not offering.



## The Mark of Excellence in Federal, State, and Local Government

### Requirements to Maintain Your Certification

All active CGFMs are required to complete at least 80 hours of continuing professional education (CPE) every two years in government financial management topics or related technical subjects. The 80 CPE hours must be completed within the CGFM's two year CPE cycle.

CGFMs do not need to submit supporting documentation of the CPE hours at the time of renewal. The payment itself serves as the CGFMs affirmation of compliance with the CPE requirements.

CGFMs are required to maintain supporting documentation on CPE hours earned for a minimum of three years and provide it to AGA upon request.

This documentation may be requested by AGA as part of the annual audit of a random sample of CGFMs.

Waiver or extensions on earning CPE hours are granted on an individual case basis. All requests for waivers must be submitted in writing to the National AGA's Office of Professional Certification no later than April 30 in the year following the end of the two-year CPE cycle.

To learn more about the CGFM certification visit the [agacgfm.org](http://agacgfm.org).



## MEMBER NEWS

### CONGRATULATIONS! Member Anniversaries

Cinda Lou Karlik	30 years
Leo LaPorte, CGFM	19 years
Deborah Chrisopherson, CGFM	19 years
Michelle Hiliker, CGFM	19 years
Jerry Kulka, CGFM-Retired	19 years
Minesh Mody	19 years
Vickie Crouch, CGFM	18 years
Annette Eustice, CGFM	18 years
Bobbie Marr, CGFM	18 years
Margaret Maday, CGFM	18 years
Beth Colosimo, CGFM	17 years
Mary Beth Gienapp, CGFM	17 years
Linda Shepard, CGFM	16 years
Cheryl Baker, CGFM	16 years
Karen Spak, CGFM	17 years
Karen Stout, CGFM	17 years
Cynthia Michels	14 years
Cheryl Grice	9 years
Diane DeLuca	7 years
Scott Strong, CGFM	5 years
Abdel Abdelrahman	3 years
Jessica Kovi	1 year



## CHAPTER FINANCES

### Balance Sheet at September 30, 2014

Assets	
Current Assets:	
Checking Account	\$ 6,952
Pay Pal Account	\$ 914
Total Assets	<u>\$ 7,866</u>

Liabilities and Net Assets	
Unrestricted Fund Balance	\$ 9,012
Income (Loss)	\$ 146
	<u>\$ 7,866</u>





## Chapter Executive Committee 2014-2015

Platinum  
Chapter

### President

Christopher Bayley, CPA  
State Budget Office, SIGMA  
bayleyc1@michigan.gov  
517-284-7051

### President Elect

Dan Jaroche, CPA  
State Budget Office  
jaroched@michigan.gov  
517-334-8050

### Treasurer

Julie Chrysler, CIA, CCSA  
Natural Resources  
chryslerj@michigan.gov  
517-284-5864

### Secretary

Susan Saari  
Treasury  
saaris@michigan.gov  
517-335-6712

### Education

Anshu Varma, CPA  
Technology, Management and Budget  
varmaa@michigan.gov  
517-241-2002

### Programs

Karen Stout, CGFM  
Treasury  
stoutk@michigan.gov  
517-335-1012

### Programs

Kenji Griffith, CGFM  
Treasury  
kgriffith@michigan.gov  
517-335-1014

### Membership

Charlotte Roper, CGFM  
Secretary of State  
roperc@michigan.gov  
517-373-6659

### Community Service

Julie Salman, CPA  
Transportation Accounting Service Center  
salmanj@michigan.gov  
517-373-6659

### CGFM, Audio Conferences

Dan Wawiernia  
Technology, Management and Budget  
wawarierniad@michigan.gov  
517-241-2768

### Awards

Wanda Jones, CPA  
Licensing and Regulatory Affairs  
jonesw1@michigan.gov  
517-241-6130

### Webmaster

Cora Schimanski  
Treasury  
schimanskic@michigan.gov  
517-373-7463

### Newsletter/Accountability

Cindy Osga, CGFM  
Human Services  
osgac@michigan.gov  
517-335-4087

### Past President

Amy Zimmerman, CPA  
Community Health  
zimmermana5@michigan.gov  
517-335-1681

See the Chapter's Annual Citizen Centric Report on the website.

[www.lansing-aga.org](http://www.lansing-aga.org)

Greater Lansing AGA  
PO Box 12159  
Lansing, MI 48901