



**A  
MESSAGE  
FROM  
THE  
CHAPTER  
PRESIDENT**



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March is a busy month for your AGA chapter. It is time for our annual spring professional development training offering 8 ours of CPE for the low cost of \$50 for members and \$70 for nonmembers. The chapter will host two webinars for two hours of CPE, free to members. In addition, National AGA is hosting a members only free webinar for two CPE hours, free for members from your own computer. And it is CGFM month where we acknowledge our CGFM's and the Governor has issued a proclamation to acknowledge March as CGFM month. Take advantage of all the activities your chapter has to offer.

*Anshu*

**Vision**

AGA is the premier association for advancing government accountability.

**Mission**

AGA is a professional association advancing government accountability, transparency, and leadership by promoting education, certification, innovation, and collaboration across all levels of government and stakeholders.

**Values**

Service, Accountability, Integrity, Leadership



**UPCOMING  
EVENTS**

**March Webinars**

see pages 2 and 5  
for details  
2 hours CPE each

**SPRING PDT  
MARCH 20, 2018**

**REGISTRATION  
ENDS MARCH 14**

see page 3 for details  
8 hours CPE

**Eye Opener**



**93,000 pounds**

Mardi Gras beads found in New Orleans' storm drains when crews cleaned them after heavy floods last summer.

SOURCE: NPR | February 13, 2018



Happy St. Patrick's Day!



**WEB CONFERENCE  
WEDNESDAY**  
**March 7, 2018**  
**2:00pm to 3:50pm**  
 Van Waggoner Building  
 Great Lakes room  
 Lansing, Michigan

**INFRASTRUCTURE FINANCING WITH  
STATE AND LOCAL GOVERNEMENT**

Local governments play a key role in funding, operating and maintaining infrastructure; however, governments are facing a serious infrastructure deficit and are struggling to find new ways to finance the needed expansions, upgrades and repairs. Meeting the infrastructure financing challenge has emerged as one of the most urgent issues facing the country. To bridge the financing gaps, local governments have turned to creative ways of financing public infrastructure investments.



**SPEAKERS:**

Can Chen, Ph.D.  
 Assistant Professor of Public Administration  
 Department of Public Administration  
 Florida International University  
 John Barle, Ph.D.  
 Fellow, National Academy of Public  
 Administration, Dean of College of Public  
 Affairs and Community Services,  
 University of Nebraska at Omaha

**REGISTRATION**

Register on-line at [www.aga-lansing.org](http://www.aga-lansing.org). Click on events.  
 Register before Monday, March 5, 2018

**COST**

AGA members - FREE  
 non-members - \$20

Registrants are responsible for payment unless cancellation is received by the registration deadline.



**WEB CONFERENCE  
WEDNESDAY**  
**March 28, 2018**  
**2:00pm to 3:50pm**  
 Van Waggoner Building  
 Great Lakes room  
 Lansing, Michigan

**CYBERSECURITY**

For non-information technology personnel, cybersecurity can be a labyrinth of strange concepts, acronyms and techno-babble that is at best confusing and at worst terrifying. All of us rely on technical staff to secure our systems and data, and unless you are a trained IT professional, the details of cybersecurity will likely remain something of a mystery. However, a little familiarity with the fundamentals will go a long way. This session will provide a basic understanding of cybersecurity concepts and will empower the personnel who own the data and depend on the systems to better collaborate with their IT staff to ensure the integrity, availability and confidentiality of financial data.



**SPEAKER:**

Caleb Jones, Assistant VP  
 Security Risk Program Manager  
 Alion Science and Technology

**REGISTRATION**

Register on-line at [www.aga-lansing.org](http://www.aga-lansing.org). Click on events.  
 Register before Monday, March 26, 2018

**COST**

AGA members - FREE  
 non-members - \$20

Registrants are responsible for payment unless cancellation is received by the registration deadline.



## 2018 SPRING PROFESSIONAL DEVELOPMENT TRAINING

**Tuesday, March 20, 2018**

**8:00am to 4:55pm**

Okemos Conference Center  
2187 University Parkway, Okemos, Michigan  
just off 96 East/West, Okemos Exit 110, free parking

**REGISTRATION ENDS MARCH 14, 2018**

**[Click Here to Register!](#)**

**AGA Members  
\$50**

**Non-Members  
\$70**

7:30 – 8:00	<b>Registration. Starbucks, Panera Bagels, Fruit</b>
8:00 – 8:10	<b>Welcome and Opening Remarks</b>
8:10 – 9:50	<b>GAO Green Book – Standards for Internal Control</b> Stephen Blann, CPA, CGFM, CGMA, Rehmann <i>2.0 hour CPE Accounting and Auditing</i>
9:50 – 10:10	<b>Break</b>
10:10 – 11:00	<b>Governor’s Strategic Initiative</b> Price WaterhouseCoopers <i>1.0 hour CPE Accounting and Auditing</i>
11:05 – 11:55	<b>Ethics</b> Karen Corley, Michigan State University <i>1.0 hour CPE Ethics</i>
11:55 – 1:00	<b>Lunch and Awards Presentation</b>
1:05 – 1:55	<b>Ethics</b> Karen Corley, Michigan State University <i>1.0 hour CPE Ethids</i>
2:00 – 2:50	<b>Data Management</b> Price WatershouseCooper <i>1.0 hour CPE Accounting and Auditing</i>
2:50 – 3:00	<b>Break</b>
3:05 – 4:35	<b>Leadership and Team Building</b> Wendy Day <i>2.0 hours CPE Other</i>

### Payment

- can be made by credit card when you register on-line
- checks can be sent to AGA at PO Box 12159, Lansing, MI 48901
- checks or cash will be accepted at the conference
- SIGMA ID CV0026537-007
- Registrants are responsible for payment unless a cancellation is received by the deadline.

**This event qualifies for 8 hours of CPE.**

### Questions?

contact  
Kyle Stolicker  
stolickerk@michigan.gov  
517-335-1562



**The Mark of Excellence  
in Federal, State, and  
Local Government**

**Chapter Community  
Service Project**

**Womens Center of Greater Lansing**

Accepting cash or check donations  
Womens Center of Greater Lansing at (517) 372-9163



Tim Dendy

Posted  
January 25, 2018



## WHAT YOU SHOULD KNOW ABOUT DATA ANALYTICS

In the world of work, it is important to measure things. Data analytics is a large area of practice. There are data related to large query searches; data related to marketing efforts; and data related to agency and financial usefulness in making decisions. All of these are an integral part of what we do on a regular basis in our work lives.

The central idea of data analytics is taking data sets or groups of information and analyzing them in a meaningful way to determine something useful in government. Measurements are taken related to the economy, the census and so on. A general understanding about how data is used to create meaningful information for decision-making is important.

*Analytics:* Aside from meaning "to analyze," analytics is the process of examining, comparing and learning from information.

*Data:* It may seem obvious that data is information. When people talk about data, they are referring to sets or groups of numbers. Sets of numbers themselves or numbers connected to other information certainly comprise a great deal of what is referred to as data.



### Quantity vs. Quality

The amount of something measured is a good definition of quantity. I realize that this is an elementary explanation. However, consider something like the number of times an employee completes something satisfactorily or poorly. How about the number of days of good weather needed per month to complete a project. Qualitative

questions arise such as, "How is the term 'good' defined?" Other questions are, "What types of tasks and how many in a day are considered important to the stated goal?"

### Percentage

A percentage is basically comparing one thing to another. An example is the number 1/3 which is the number 1 compared to the number 3. This is simply stated, but let me expand on this concept and consider something like productivity. You could compare the number of people in your department to the funding available. This would yield a percentage, dollar or number result as you determine which is most useful. You could then compare this result to your department's output which could be projects completed, customers served, etc.

### Same Period Last Year (SPLY)

This is a measurement of a current amount versus the same amount at this time last year. It is a basic and direct way to see how you are doing with your budget. Comparing current year and prior year provides useful information as you make plans to move forward.

### Budget vs. Actual

Budget versus actual is an indicator of how well a department's actual expenses perform compared to their budget. The importance of this measure is to make adjustments in either the budget for the next period or in adjusting actual expenditures to more closely reflect the budget.

### Variance

Variance is the difference in the budget versus an actual amount expressed as a percentage. Remember that a percentage is comparing one thing to another. So here, we are comparing the budget amount versus actual amount and then making a qualitative determination as to whether that amount is significant to make adjustments for the next period.

In government, measurements are taken about the economy, citizens and so on. The central idea of data analytics is taking datasets or groups of information and analyzing them in a meaningful way to determine something useful. In today's world, it is important to be able to analyze sets of information. Data analytics encompasses various types of information. The key is to determine the best tool or method to measure the data that is integral to your needs.



**WEB CONFERENCE  
THURSDAY**  
 March 15, 2018  
 2:00pm to 4:50pm  
**FREE FOR  
MEMBERS ONLY**  
 Your Desk

ALL AGA members are encouraged to register! Join us as accomplished women in the profession share what they deem essential success factors for women in today's ever-changing and challenging government financial management environment.

**OWNING MY FUTURE: HAVING AN ENRICHING CAREER IN CHANGING TIMES**

**SPEAKERS:**

- Kimberly Ellison-Taylor, CPA, CGMA, Chair,
- Glenda Conroy, CPA, CIA, MBA, PMP, Director, Office of Financial Management
- Lynn Moaney, Deputy Chief Financial Officer, U.S. Department of Agriculture
- Stacy Marcott, Chief Financial Officer, U.S. Department of Homeland

The focus of this webinar is leadership, career and work/life enhancement and advancement for women in government financial management. The learning objective is to share best practices to enhance the skills and potential of women leaders within the government accountability community. Senior-level women will share their experiences and methods, best practices and good old-fashioned advice on how women can secure their futures in this complex and ever-changing world.

**RENEW YOUR MEMBERSHIP TODAY**

**SAVE** time, money & paper. > renew now

Renew online in three easy steps!

visit [agacgfm.org](http://agacgfm.org)

**Membership**

**Member Benefits Really Add Up**

As an AGA member, you gain access to a variety of benefits designed to support your career growth and success. We have hundreds of members who love their AGA membership so much, they've hit membership milestones with us like 20, 30, or even 40 years of membership!

AGA is the membership organization for government financial management professionals.

Key membership benefits, to name a few, include:

- Leadership and volunteer opportunities at the chapter and national level
- Chapter meetings and training with quality CPE opportunities and a low cost
- Many other benefits on the National AGA website

Contact Anshu Varma, Chapter President for more information at [varmaa@michigan.gov](mailto:varmaa@michigan.gov) or 517-241-2002.

## A DIFFICULT REALITY FOR THOSE WHO WANT TO RUN GOVERNMENT MORE LIKE A BUSINESS

Michael Granss, Executive Editor, Route Fifty



Compared to the private sector, public sector organizations will always be at a disadvantage when it comes to this management pain point.

It's a common refrain heard among some voters and candidates pursuing elected office: "Why can't government be run more like a business?"

That's a complicated question, naturally, and answers can't be easily boiled down into a TV-friendly sound bite or campaign slogan—though plenty have tried. Here's one area where small-government ideology barrels head-long into a real-world reality: The difference in what the public and private sectors can pay to attract top talent.

In Toledo, Ohio, *The Blade* recently reported that Mayor Wade Kapszukiewicz has told civic leaders that salary caps imposed by the city council for certain city positions has created problems recruiting for key leadership posts in his administration. That included finding a chief of staff, whose salary was capped at \$119,129. The Toledo City Council approved a request from the mayor to increase the chief of staff salary cap to \$125,000. (The new chief of staff starts on March 5.)

Late last year, when Kapszukiewicz was mayor-elect, he told a room full of Toledo business leaders about the salary constraints, the private sector reaction was one of disbelief. "The room guffawed. It was a rumbling guffaw of laughter," the mayor told *The Blade*. "They just looked at each other and couldn't believe what the salaries were."

It's not uncommon for low pay to prompt key city hall and state government staffers to bolt for the private sector. When Pittsburgh Mayor Bill Peduto's chief of staff, Kevin Acklin, resigned his \$107,000-a-year position in December, he cited higher salaries in the private sector and the need to better support his family.

The *Pittsburgh Post-Gazette* compared Acklin's salary to other mayoral chiefs of staff and found that "his salary is indeed relatively low for his job." Allentown and Harrisburg, which have smaller populations than Pittsburgh, have higher salaries for their respective mayors' chiefs of staff.

To sample a couple other mid-size cities: In Richmond, Virginia, with a population of 220,000 residents, Mayor Levar Stoney's chief of staff has a \$125,000 salary. In Birmingham, Alabama, which has a population of around 210,000 people, the salary of the Mayor Randall Woodfin's chief of staff in 2016 was \$160,000, which was more than the mayor's own salary.

Toledo has a population of approximately 280,000 residents. "Taxpayers of Toledo are understandably interested in making sure that their tax money is being spent wisely, and there is always a reticence to increase the taxpayer-supported salary of any government employee. I get that," Kapszukiewicz told *The Blade*. "But going through this process truly helped me understand that we are missing out on talent because the wages we pay are utterly noncompetitive."

While Toledo's new mayor may have had a wake-up call when it came to the city's uncompetitive salary constraints, many government leaders and human resources managers are well familiar with this particular pain point.

It's not just an issue for top administration and agency postings. It's common throughout state and local government workforces. According to *Route Fifty's* 2018 Management Survey, a majority of state and local government respondents did not agree with the statement: "My organization is competitive with the private sector in our ability to attract and hire talent." That sentiment was common across rural, suburban and urban areas and throughout state and local government. In fact, nearly three-fourths of state government respondents disagreed with the statement on recruiting and hiring top talent.

It's an issue that's especially challenging when it comes to filling positions in cybersecurity and other areas of government technology management, as *Route Fifty* has previously reported.

Last October, Stanton Gatewood, Georgia's chief information security officer, told a gathering of the National Association of State Chief Information Officers in Austin, Texas that the "private sector is sucking the public sector dry everyday."

# March is CGFM Month



**WHEREAS**, the Greater Lansing Chapter and West Michigan Chapter of the Association of Government Accountants (AGA) are professional organizations, part of the Association of Government Accountants which has a network of 15,000 members in 100 chapters in the United States and around the world and approximately 200 active members representing state, federal, municipal and private sector accountants, auditors, and financial managers in Michigan; and,

**WHEREAS**, AGA Greater Lansing Chapter and West Michigan Chapter members have responded to AGA's mission of Advancing Government Accountability, as it continues its broad educational efforts, with emphasis on high standards of conduct, honor, and character in its Code of Ethics, and are making significant advances both in professional ability and in service to the residents of Michigan by mastering increasingly technical and complex requirements; and,

**WHEREAS**, the Certified Government Financial Manager (CGFM) program of AGA provides a means of demonstrating professionalism and competency by requiring CGFM candidates to have appropriate educational and employment history, to abide by AGA's Code of Ethics and to pass three examinations requiring expertise in Governmental Environment, Governmental Financial Management and Control and Governmental Accounting, Financial Reporting and Budgeting. The program also requires that each CGFM maintain certification by completing at least 80 hours of continuing professional education in government financial management topics or related technical subjects every two years;

**NOW, THEREFORE**, I, Rick Snyder, governor of Michigan, do hereby proclaim March 2018 as Certified Government Financial Manager (CGFM) Month in Michigan.

# membership

## NATIONAL ACADEMIC SCHOLARSHIPS

Are you or a family member pursuing undergraduate or graduate studies in disciplines such as accounting, auditing, budgeting, economics, finance, information technology or public administration? If so, considering applying for an AGA Academic Scholarship today!

This year AGA will award:

### Rising College Freshman

One Full Time \$3,000  
One Part Time \$1,500

### Current Undergraduates

Three Full Time \$3,000  
Two Part Time \$1,500

### Graduate Students

Two Full Time \$3,000  
One Part Time \$1500

**Community Service:** AGA can award two \$1500 scholarships amongst the three collegiate categories above.

## The deadline for applications is Monday, April 16, 2018

In addition, other opportunities to learn include:

### National Collegiate Scholarship Program:

Provides full-time college student opportunities to attend the National Leadership Training or Professional Development Training.

### Young Professionals PDT Scholarship:

The Young Professionals Focus Group annually selects five young professionals to attend the Professional Development Training.

Visit [agacgfm.org](http://agacgfm.org) to learn more about the qualifications and apply on-line.

# Early Career Center

## INTRODUCING YOURSELF WITH A PERFECT PITCH

By: Lily Whiteman, GovLoop.com



What do you do for a living and where do you work? You've probably been asked those two simple questions innumerable times during job interviews, varied professional events, and social, alumni and family gatherings. But have you ever carefully prepared compelling answers to those questions?

If not, consider doing so. Why? Because no matter what your job is and no matter who you discuss it with, you can either describe your work in ho-hum, forgettable terms or in zesty, impressive terms that may help you open professional and social doors--or at least spark interesting conversations.

For example, when you meet new people at networking events, you could introduce yourself by stating your name, job title and employer. Though acceptable, such an introduction is also about as revealing as the standard "name, rank and serial number" statement issued by POWs to their captors under the Geneva Convention. Alternatively, if circumstances permit, you could provide an enlightening, high-impact description about your work that would provide grist for a lively exchange.

Here is an example of an engaging, conversational work description: *I'm a science writer at the National Research Foundation, which funds most U.S academic research on science and technology—much of it turns out to be game-changing. For example, the Foundation funded the research that led to crime-busting DNA fingerprinting. I translate Foundation research into reader-friendly multi-media materials for the public. I enjoy working for a research organization because it's like being in school—but I get paid to learn instead of taking out loans to learn. Today, I wrote the script for a video about increasing giant population explosions of jellyfish called "Jellyfish Gone Wild!"*

Tips on describing your job:

- Stay positive and enthusiastic. No whining or complaining to strangers!
- Explain why your work is important and matters.
- Tailor your pitch to your audience by emphasizing what aspects of your work would interest your audience most. For example, during job interviews explain how your job(s) has prepared you to excel on your target job. Describe examples of completed projects that parallel the demands of your target job and provide tangible, objective evidence of your success. Explain how you strategically conquered obstacles and challenges, met deadlines and stretched/maximized resources.
- Tell (short) stories when possible and appropriate. Why? Because stories that are conceptually united by a dramatic narrative are verbal Velcro that sticks to the listener's brain; they are memorable. Maintain a list of dynamic work-related stories involving varied types of management/supervisory challenges and successes and humorous anecdotes for use in diverse professional and personal contexts.
- Use easy-to-understand language. Purge acronyms and technical terms. In most cases, assume no previous knowledge about your field, employer or projects. The easier your pitch is to understand and the more it targets your audience's interests, the longer it will maintain your audience's attention.
- Stay positive and enthusiastic. No whining or complaining to strangers!
- In conversational settings, encourage dialogue by asking about the other person's work. For example, ask him/her what achievements stand out as personal highlights of his career, so far.
- Bring your business cards wherever you go.
- Open with an attention-grabbing fact.

# Chapter Education Calendar



You can register for all chapter events at [www.aga-lansing.org](http://www.aga-lansing.org). Click on events.

Check the chapter website and upcoming newsletters for more information.

**September 13, 2017**

## Webinar Conference

Government Communications/Leadership  
Constitution Hall Arthur Iverson Conf Rm  
2 hours CPE

**September 19, 2017**

## Professional Development Seminar

A Changing World  
Library of Michigan  
4 hours CPE

**October 17, 2017**

## Monthly Luncheon Meeting

East Lansing New Tax and Budget Impact  
VanWagoner Building, Lakeshore Room  
1 hour CPE



**November 15, 2017**

## Webinar Conference

Ethics in Fraud  
VanWagoner Building, Pictured Rocks  
2 hours CPE

**November 21, 2017**

## Monthly Luncheon Meeting

Caring for Veterans in Michigan  
VanWagoner Building, Lakeshore Room  
1 hour CPE

**December 6, 2017**

## Webinar Conference

Auditing Challenges and Best Practices  
Constitution Hall Arthur Iverson Conf Rm  
2 hours CPE

**January 10, 2018**

## Webinar Conference

Grants Management  
VanWagoner Building, Lakeshore Room  
2 hours CPE

**January 16, 2018**

## Monthly Luncheon Meeting

Annual Tax Update  
Library of Michigan  
1 hour CPE

**February 20, 2018**

## Monthly Luncheon Meeting

Prisoner Re-Entry Program  
VanWagoner Building, Lakeshore Room  
1 hour CPE

**March 7, 2018**

## Webinar Conference

Infrastructure Financing  
VanWagoner Building, Lakeshore Room  
2 hours CPE

**March 20, 2018**

## Professional Development Training

Training for Government Professionals  
Okemos Conference Center  
8 hours CPE

**March 28, 2018**

## Webinar Conference

Cybersecurity  
VanWagoner Building, Lakeshore Room  
2 hours CPE

**April 17, 2018**

## Monthly Luncheon Meeting

Topic to be Determined  
VanWagoner Building, Lakeshore Room  
1 hour CPE

**May 15, 2018**

## Members Only Luncheon Meeting

Topic to be Determined  
VanWagoner Building, Lakeshore Room  
1 hour CPE

**May 16, 2018**

## Webinar Conference

Fraud and Data Analytics  
VanWagoner Building, Lakeshore Room  
2 hours CPE

**June 13, 2018**

## Webinar Conference

Leadership  
VanWagoner Building, Lakeshore Room  
2 hours CPE



## MEMBER NEWS

### CONGRATULATIONS!

#### Member Anniversaries

Jon Wise, CGFM-Retired	23 years
Kirsten Osburn, CGFM	21 years
Brenda Seelman	21 years
Amy Zimmerman	21 years
Connie Jones	18 years
Susan Fisher	8 years
Heather Wells	8 years
Camille Wood	7 years
Robert Brackenbury, CGFM	6 years
Dan Jaroche	5 years
Sean Borowski	2 years
Roger Gargano	2 years
Lora MacKay	1 year
Tanya York	1 year

#### WELCOME NEW MEMBER

Belinda Rickerts  
Department of Treasury

#### NEW CGFMs

Elizabeth Williamson, CGFM  
Shauang Sherri Troyer, CGFM



## CHAPTER FINANCES

### Balance Sheet at January 31, 2018

#### Assets

Current Assets:	
Checking Account	\$ 28,792
Pay Pal Account	\$ 4,335
<b>Total Assets</b>	<b><u>\$ 33,127</u></b>

#### Liabilities and Net Assets

Beginning Fund Balance	
Unrestricted	\$ 28,811
Restricted	\$ 4,515
<b>Income (Loss)</b>	<b><u>\$ 199</u></b>
Ending Fund Balance	
Unrestricted	\$ 28,612
Restricted	\$ 4,515
<b>Total Liabilities and Net Assets</b>	<b><u>\$ 33,127</u></b>



## AGA Resources – Performance and Accountability

**Intergov** features AGA tools *by you, for you!* They are designed to help government financial management professionals do their jobs better. Intergov features tools that officials from any level of government can use to improve program performance and enhance government accountability.

These tools can be used to prevent fraud, reduce improper payments, improve outcomes, mitigate risk, and enhance collaboration. These tools can be used by auditors, accountants, grant managers, IT professionals, program managers, and others.

Many of the tools included in Intergov were developed by AGA's Intergovernmental Partnership, which includes experienced and knowledgeable professionals from all levels of government. AGA sponsors the partnership as practical good-government initiative that provides a neutral setting for sharing ideas and best practices. Members of the partnership developed these tools to address areas that our members found challenging. It is AGA's hope that this toolbox becomes the go-to resource for a broad cross-section of government professionals.

Visit [agacgfm.org/Intergov](http://agacgfm.org/Intergov) to learn more and access the toolkits.



**The Mark of Excellence  
in Federal, State, and  
Local Government**

CGFM is the professional certification recognizing the unique skills and special knowledge required of today's government financial managers. It covers governmental accounting, auditing, financial reporting, internal controls, and budgeting at the federal, state, and local levels.

## Governor Rick Snyder has proclaimed March as CGFM Month

As part of CGFM Month, let's take an opportunity to recognize members of the Greater Lansing AGA chapter who have the CGFM designation.

Joseph Asghodom, CGFM  
Robert Brackenbury, CGFM  
Carol Carlson, CGFM-Retired  
Deborah Christopherson, CGFM-Retired  
Beth Colosimo, CGFM  
Tom Colosimo, CGFM  
Vickie Crouch, CGFM  
John Daly, CGFM  
Annette Eustice, CGFM  
Eric Formberg, CGFM  
Mary Elizabeth Gienapp, CGFM  
Kenji Griffith, CGFM  
Michelle Hiliker, CGFM  
Calvin Kladder, CGFM-Retired  
Jerry Kulka, CGFM-Retired

Leo LaPorte, CGFM  
Uday Malavia, CGFM  
Bobby Marr, CGFM  
Lisa Mazure, CGFM  
Kirsten Osburn, CGFM  
Cindy Osga, CGFM  
Marcellette Reynolds, CGFM  
Linda Shepard, CGFM-Retired  
Karen Spak, CGFM  
Karen Stout, CGFM  
Scott Strong, CGFM  
Pratin Trivedi, CGFM  
Shuang Troyer, CGFM  
Elizabeth Williamson, CGFM  
Jon Wise, CGFM-Retired

## Subrecipient Monitoring & Self-Assessment Guide

now available on intergov!



## OTHER EDUCATIONAL OPPORTUNITIES



### National AGA

To register for events, visit [www.agacgfm.org](http://www.agacgfm.org)

### April 16, 2018 2018 ERM Workshop

Washington DC  
5 hours CPE

### May 1, 2018 CFO/CIO Summit

Washington DC  
4 hours CPE

### July 22-25, 2018 National Professional Development Training

Orlando, Florida  
24 hours CPE



### SAAABA

To register for events, visit [www.saaaba.com](http://www.saaaba.com)

### April 26, 2018 61<sup>st</sup> Annual Business Seminar

Lansing Community College West Campus  
Lansing, Michigan  
8 hours CPE





## CHAPTER EXECUTIVE COMMITTEE MEETING MINUTES

**January 9, 2018**  
**Van Waggoner Building**

**CEC Members Present:** Kim Dunbar, Julie Salman, Kyle Stolicker, Sherri Troyer, Anshu Varma, Dan Wawiernia

**CEC Members Not Present:** Julie Chrysler, Anthony Edwards, Cindy Osga, Karen Stout

**Call to Order and Acceptance of Agenda:**  
The meeting was called to order at 12:04pm. A motion was made, seconded, and passed to accept the agenda.

**Minutes:** A motion was made, seconded, and passed to approve the December 22, 2017 minutes.

**Budget and Financials:** The chapter had a December 2017 fund balance of \$33,326. A motion was made, seconded, and passed to approve the December 2017 financials and expenditures in the amount of \$405.00.

**Membership:** Chapter membership stands at 124 members.

**Education:** A PDT planning meeting has been scheduled for January 30, 2018.

**Program Luncheons:** Approximately 60 people registered for the January Tax Update. The January 16, 2018, Tax Update is a joint meeting with AGA and SAAABA. Carrie Hindmon will provide an Income Tax Update. However, AGA is the lead organization and will host it at the Library of Michigan. Karen will be absent.

**Communications – Newsletter and CCR:**  
Per Cindy's report, the January newsletter has been posted to the website, but it appears people using their state email address did not receive it.

**CGFM and CPE Events:** The January 10, 2017 webinar covers Grant Management.

**Webmaster:** No report. Anshu will contact Anthony to update the website for the spring PDT.

**Community Service:** The Women's Center of Greater Lansing was selected as the Community Service Project for the Spring PDT.

**Awards:** Sherri sent out the flyer for the 2018 awards which included the criteria for the awards and the nomination deadline.

**Chapter Recognition Program:** Per Cindy's report, the Chapter Recognition Program for activities through December 2017 were submitted. Credits to date are:

- Leadership: 2325 of 5000 credits
- Education: 2525 of 4000 credits
- Certification: 1325 of 4000 credits
- Communications: 3650 of 3000 credits (we will only receive the maximum of 3000 credits)
- Membership: 1300 of 4000 credits
- Accountability: 950 of 2000 credits
- Community Service: 1150 of 2000 credits
- Awards: 0 of 1000 credits (this is typical because we do not issue awards until March and May)

**New Business:** The SLM will be May 3-5, 2018 in Baltimore. National AGA will support the cost two CEC members.

**Old Business:** The membership appreciation event is scheduled for May 15, 2018 at the VanWagoner Building Lakeshore Learning Center. Anshu will confirm a speaker. The event will be a member only free event with 1 or 2 hours CPE.

**Adjournment:** A motion was made, seconded, and approved to adjourn at 12:56 pm.

**Next Meeting:**  
Date: February 13, 2018  
Location: Van Waggoner Building  
Host: Anshu Varma

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**See the Chapter's Annual Citizen Centric Report  
on the website.**

The Chapter's Citizen Centric Report was awarded a Certificate of Excellence by National AGA.

**[www.lansing-aga.org](http://www.lansing-aga.org)**

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