



**MESSAGE FROM THE CHAPTER PRESIDENT**



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**US Economic Outlook 2019**

The recent past 18 months have shown significant global economic growth as measured through a variety of leading economic indicators like money supply, GDP growth, unemployment rate, performance of financial markets, consumer confidence and so on. This surge is not backed by an increase in labor force growth, entrepreneurship, the pace of technological innovation or broad based political and economic reforms.

Instead, it has been driven by expansionary monetary policy in China as the People's Bank of China breathed life into its economy following the economic malaise of 2015 and early 2016. China flooded its financial system with easy credit, a property and construction boom ensued and its demand for commodities and imports began to get back on the path to growth. In an interconnected global economy, where China has been responsible for at least a third of the global economic growth, a boom in China is a boom for the rest of the world's economies as well.

A little background: In 2012, Xi Jinping became the paramount leader of China, taking responsibility of the Chinese Communist Party, the party that controls all activities within China's borders. By all accounts, Xi has been a thoughtful, intelligent leader who understands the issues facing China and wants to do the best for his country.

Thus, China has led the way in disguising weak economic fundamentals with unsustainable credit growth and government sponsored asset bubbles.

As monetary conditions in the U.S. tighten (raising short term interest rates), the tide will go out and the unsustainability of global growth will become clear. Commodities and emerging markets will likely feel the brunt of the pain. This is something to watch for but for now, the 2019 U.S. economic outlook based on the leading economic indicators, is healthy.

This article is a compilation of information published by The Economist, Reuters, and Money Magazine.

*Anshu*

**Vision**

AGA is the premier association for advancing government accountability.

**Mission**

AGA is a professional association advancing government accountability, transparency, and leadership by promoting education, certification, innovation, and collaboration across all levels of government and stakeholders.

**Values**

Service, Accountability, Integrity, Leadership

<p><b>UPCOMING EVENTS</b></p> <p style="color: green; font-weight: bold;">Monthly Luncheon Meeting</p> <p style="color: red; font-weight: bold;">December 19, 2018</p> <p style="color: green;">see page 2 for details</p>	<p><b>SAVE THE DATE</b></p> <p style="color: green; font-weight: bold;">SPRING PDT</p> <p style="color: green;">8 hours CPE</p> <p style="color: red; font-weight: bold;">MARCH 21, 2019</p> <p style="color: green; font-weight: bold;">Okemos Conference Center</p>
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<p><b>Eye Opener</b></p> 	<p style="font-size: 2em; color: blue; font-weight: bold;">\$1,022,245,511</p> <p>Sale of recreational and medical marijuana from January to August in Colorado, making it the earliest it has hit \$1 billion.</p> <p style="font-size: 0.8em;">SOURCE: The Denver Post   October 23, 2018</p>	
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**MONTHLY MEETING  
WEDNESDAY  
December 19, 2018  
11:45**  
Van Waggoner Building  
Great Lakes Room  
Lansing, Michigan

## MICHIGAN SPECIFIC ETHICS

In order to renew your active CPA license, you must have 1 hour of Michigan Specific Ethics by June 30. This course is not in addition to the current annual requirement of 2 Ethics CPE hours, rather included in the total of 4 Ethics hours that must be submitted for renewal every two year reporting period. A licensee will now be required to submit 3 hours of general Ethics and 1 hour of Michigan Specific Ethics for renewal of their CPA license.

### SPEAKER:

Shane Barry, Senior Director of Government and Regulatory Affairs, MICPA

Shane started with MICPA in 2013 as grassroots advocacy coordinator in the government relations department. He has worked in state policy for 6 years, prior to MICPA working on staff in the Michigan House of Representatives. Shane specializes in state regulatory, licensing and taxation issues, as well as grassroots relationship development and PAC fundraising.

### REGISTRATION

Register on-line at [www.aga-lansing.org](http://www.aga-lansing.org). Click on events.

Register before Friday, December 13, 2018

### COST

\$12 AGA Members

\$16 Non-Members

Free for Student Assistants

Registrants are responsible for payment unless cancellation is received by the registration deadline.



*Seasons Greetings*

## **GREATER LANSING CHAPTER SEEKING NOMINATIONS FOR AWARDS**



## **DO YOU KNOW SOMEONE WHO DESERVES TO BE RECOGNIZED FOR THEIR CONTRIBUTIONS TO THE GOVERNMENT ACCOUNTABILITY COMMUNITY?**

The Greater Lansing Chapter of the Association of Government Accountants (AGA) is seeking nominations for its annual (1) Excellence in Government Leadership Award, (2) Professional Development Award, and (3) Community Service Award. The Chapter's Awards and Nominations Committee is seeking the nominations of individuals whom you believe deserves to be recognized with these prestigious awards.

Nominations should include the name and position held by the nominee, the award for which they are being nominated, and a brief description of the person's recent accomplishments for the award category. In addition, the nominator's name and contact information must be included. You may nominate yourself. Recipients will be recognized by their peers at the Chapter's Spring Conference on March 21, 2019.

Please refer to the following criteria when submitting your nomination:

### **Excellence in Government Leadership Award**

The Excellence in Government Leadership Award is presented to a government professional who exemplifies and promotes excellence in government accountability management, outstanding leadership, high ethical standards and innovative management procedures. The award criterion includes the following:

1. The nominee must be employed in government, holding a management position involving one or more disciplines of government financial management.
2. The nominee does not need to be a member of AGA.
3. The nominee must be personally responsible for leading extraordinary initiatives in the course of their employment throughout the last year that have made a significant and lasting contribution to the quality, efficiency, and/or effectiveness of government accountability management.

### **Professional Development Award**

The Professional Development Award is presented to an individual, either an AGA member or nonmember, to recognize extraordinary efforts in providing and promoting continuing education and professional development leadership for government professionals and others, demonstrating the importance of a lifelong commitment to learning.

### **Community Service Award**

The Community Service award is presented to an AGA member to recognize exceptional personal commitment to community service activities sponsored by AGA and other organizations.

### **Nominations must be received by Friday, February 22, 2019 to submit a nomination**

send an email or write a brief letter with the information requested above  
(feel free to nominate yourself)

completed nominations may be emailed to [stroyer@deltadentalmi.com](mailto:stroyer@deltadentalmi.com)  
or mailed to PO Box 12159, Lansing, MI 48901  
contact Sherri Troyer, Awards Chairperson  
at [stroyer@deltadentalmi.com](mailto:stroyer@deltadentalmi.com) or at 517-381-4232

AGA is a national professional association of 14,000 members who represent every level of government financial management. Since 1950, AGA has been dedicated to serving those who are faced with the challenge of using every government financial resource in the most effective manner possible and has been the vanguard organization addressing the issues and challenges facing government financial managers.



## ETHICS POLICIES DO NOT BUILD ETHICAL CULTURES

It's easy to make unethical choices when they are socially acceptable.

CHICAGO—Chuck Gallagher was living the good life. He had a nice house, a nice car and a nice job as a certified public accountant. But he threw it all away when financial pressures led him to "borrow" money from his clients' accounts. He was convicted of embezzlement and tax evasion in 1995 and spent 18 months in federal prison.

Wearing an orange prison jumpsuit for dramatic effect, Gallagher described his personal odyssey for a group of HR professionals at a concurrent session at the SHRM 2018 Annual Conference & Exposition.



He wanted to demonstrate that simply providing an ethics policy for employees to sign won't keep them on the straight and narrow. "That's just checking the box," he said. "It's not about the rules. It's about what motivates a human being to want to follow the rules. That's what's important."

Gallagher said he has learned from his mistakes. As president of Ethics Resource Group, he now provides ethics training for corporate clients. He also is the author of *Second Chances: Transforming Adversity into Opportunity* (Lifepaths Publishing, 2011).

Most people think they would never voluntarily commit an unethical or illegal act. But when Gallagher asked how many people in the audience had ever received a speeding ticket, numerous hands were raised. Similarly, employees rationalize their misuse of company supplies all the time, such as shopping online on their company-issued computer during work hours.

"It's easy to make unethical choices when they are socially acceptable," he said. But those seemingly small choices can start people down a slippery slope.

### Be on the Lookout for Triggers

No one plans to destroy their career by breaking the law or violating their company's ethics policy.

There are usually personal stressors that push them over the edge, triggering a "fight or flight" response. At that point, they're not thinking rationally, Gallagher said. Financial problems, relationship problems or health issues are the most common emotional stressors, he said.

"If you're going to be an ethical leader, are you paying attention to your employees' emotional triggers?"

For an ethical lapse to occur, he said, three things must happen:

1. **There must be a need.** When a local bank employee asked him why he was behind in his mortgage payments, he feared that others would discover that he was living beyond his means and that that would lead to a loss of business referrals. That pushed him to "borrow" money from a client's account for the first time.
2. **There must be an opportunity.** He repaid the money he borrowed, but since there were no immediate consequences, he did it again and again.
3. **There must be rationalization.** He knew it was illegal, but he rationalized his actions by telling himself that he was just "borrowing" the money.

"If you understand how it happens, you can do things to prevent it from happening," he said. "The problem is that 95 percent of the time, we are talking about what the rules are—not 'how does need take place?'"

### Flatten the Slippery Slopes

To create an ethical culture, ethics must be discussed openly and often within an organization, Gallagher said.

If you talk about ethical issues that occur every day in the workplace, people will recognize such situations and stop before they step over the line. They'll be more aware of how "socially acceptable" ethical violations can lead to more serious violations.

"Just addressing the HR compliance checklist doesn't get you to the emotional issues that cause people to make the choices that they make," he said.

And, an ethical culture must start at the top. If an organization's leader is setting a bad example, the employees will follow suit.

"Most of us don't want to be the subject of breaking news or ... face a judge," he said. "The truth will always come out."



'Twas the night before Christmas, and all through the house  
Not a broker was churning, as they were home with a spouse;  
The stocks had been researched and purchased with care,  
In hopes that high returns soon would be there.

Investors were nestled all snug in their beds,  
While visions of ten baggers danced in their heads.  
The Investopedia Staff had done their week-long preach,  
But they hadn't yet run out of things to teach.

When on CNBC there arose such a clatter,  
Investors sprang from their chairs to see what was the matter.  
Up to the TV they flew like a flash,  
To hear the latest rumors and political trash.



The analyst picks - a normal part of the show;  
But smart investors knew it was all so much blow.  
When, what to their wondering eyes should appear,  
But Warren Buffett, with something for investors to hear.

His eyes, how they twinkled with savvy and wit,  
It was clear that his insight would be a smash hit.  
More rabid than eagles his listeners they came,  
And he bellowed, and shouted, and called out by name:  
"Now, Stocks! Now, Bonds! Now, REITs and Mutuals!  
On Options! On Futures! On Technicals and Fundamentals!  
To the top of the world! And to prevent a great fall,  
Diversify! Diversify! Diversify All!"



The market fluctuates, but long term it will fly,  
When met with uncertainty, you should diversify;  
Ignore the picks and advice, even from Uncle Hugh,  
Forget the day to day, you have better things to do.

And then, in an email, just what should arrive?  
The sound of a hot issue, making hearts come alive!  
Investors shivered and shook and saw all green,  
Then realized the truth: IPOs return pretty lean.



The life of a broker, the fortune and fame,  
"Leave it to the expert!" you heard him exclaim.  
A bundle of "wisdom" they have in their bags,  
Promising you they'll make riches from rags.

But with his empty promises and occasional skim,  
Are you sure you should leave your finances to him?  
His fees are steep (but he seemed so credible),  
"Stick with me," he announced, "it'll be unforgettable!"

But quickly you thought, like a smart little elf,  
"This doesn't seem hard ... I could do it myself!"  
There's a spark in your eye - you know it won't be easy,  
But the lines from your broker just sounded so cheesy.



The broker just laughed, as you gave him a "NO!"  
But you know that your skills will make your cash grow.  
He ranted and raved as he stomped on the floor,  
"Good luck!" he sneered, "You know nothing of this chore!"

Out the door he ran and drove off in his Beemer,  
But don't worry my friend, you are not just a dreamer.  
With a visit to Investopedia, you are starting it right,  
"So Merry Christmas to All, and to All a Good Night!"



Laura Wilcox

Posted  
September 18, 2018



## THE CRISIS OF AN AGING GOVERNMENT WORKFORCE



According to the Bureau of Labor Statistics, the public sector employed roughly 17,083,000 individuals in 2017 – yet only 24 percent were between the ages of 20 and 35. Clearly, there exists a disconnect between young talent and government agencies. Millennials aren't fighting for government jobs, and many entities aren't implementing policies to recruit them.

But left unaddressed, this underrepresentation is a ticking time bomb.

By 2020, millennials will represent 40 percent of the total workforce, which means this budding generation will quickly be vital to the continuation of the public sector and, more importantly, your organization. But what do young job-seekers crave in a career? What benefits do they value most, and how can you compete with private-sector incentives without busting the budget?

Agencies won't impress fresh talent with stale tactics, which could mean high-level organizational shifts are needed. Before you launch any recruitment efforts, be sure your company champions the following four millennial-approved values:

### Independence

Micromanagers, beware! 72 percent of millennials say they would like to be their own boss, despite the hardships and instability of entrepreneurship. Why? Entrepreneurship offers independence, autonomy and a results-driven performance – exactly what young workers want.

### Flexibility

Partial and full-time telework options are essential to recruiting (*and keeping!*) young talent. According to a study by FlexJobs, millennials are 82% more likely to express loyalty to an employer that offers flexible work options. In fact, more than one-third of survey respondents said they would take a 10-20 percent pay cut in exchange for telework while one in four were actively job hunting due to work flexibility issues.

### Purpose

"Millennials don't believe in money – they believe in themselves." According to research by strategy firm Department26, millennials value passion more than traditional job functions such as salary and benefits. If you want to hold onto this generation of world-changers, plug employees into the big picture by highlighting the correlation between daily work and high-level goals.

### Collaboration

According to research by Intelligence Group, a whopping 88 percent of millennials favor collaborative, not competitive, work environments. Scheduling team lunches, promoting professional organizations and working alongside other government agencies are just a few ways to leverage this group's knack for networking.

As a 26 year-old professional with experience in both the private and public sectors, I can personally vouch for much of the research presented in this post. But don't just take it from me; the data speaks for itself! The next generation of workers craves a company culture that is flexible, impactful and collaborative, which could spell change for many government agencies. But is it really worth the hassle to pursue millennial recruitment and retention?

In short, yes.

Both young and seasoned staff are critical to the success of any organization. As in all things, balance is essential. While veteran employees provide invaluable industry experience, young employees bring fresh ideas, innovative solutions and a contagious energy to kickstart new projects. But perhaps most importantly, millennials are soon to be the largest generation in the American workforce. Private companies and government entities alike must soon adapt or face the crisis of an asymmetrical workforce unequipped to thrive in the coming decades.

Is your agency ready?

# Early Career Center

## WHY SMART PEOPLE NEVER BRING SMARTPHONES INTO MEETINGS

By: Dr. Travis Bradberry, President at TalentSmart



You are annoying your boss and colleagues any time you take your phone out during meetings, says research from USC's Marshall School of Business, and if you work with women and people over forty they're even more perturbed by it than everyone else.

The researchers conducted a nationwide survey of 554 full-time working professionals earning above \$30K and working in companies with at least 50 employees. They asked a variety of questions about smartphone use during meetings and found:

- 86% think it's inappropriate to answer phone calls during meetings
- 84% think it's inappropriate to write texts or emails during meetings
- 66% think it's inappropriate to write texts or emails even during lunches offsite
- The more money people make the less they approve of smartphone use.

The study also found that Millennials are three times more likely than those over 40 to think that smartphone use during meetings is okay, which is ironic considering Millennials are highly dependent upon the opinions of their older colleagues for career advancement.

TalentSmart has tested the emotional intelligence of more than a million people worldwide and found that Millennials have the lowest self-awareness in the workplace, making them unlikely to see that their smartphone use in meetings is harming their careers.

Why do so many people—especially successful people—find smartphone use in meetings to be inappropriate? When you take out your phone it shows a:

- **Lack of respect.** You consider the information on your phone to be more important than the conversation at hand, and you view people outside of the meeting to be more important than those sitting right in front of you.
- **Lack of attention.** You are unable to stay focused on one thing at a time.
- **Lack of listening.** You aren't practicing *active* listening, so no one around you feels heard.
- **Lack of power.** You are like a modern-day Pavlovian dog who responds to the whims of others through the buzz of your phone.
- **Lack of self-awareness.** You don't understand how ridiculous your behavior looks to other people.
- **Lack of social awareness.** You don't understand how your behavior affects those around you.

I can't say I'm surprised by the USC study's findings.

My company coaches leaders by using 360 degree assessments that compare their self-perception to how everyone else sees them. Smartphone use in meeting is one of the most common co-worker complaints.

It's important to be clear with what you expect of others. If sharing this article with your team doesn't end

smartphone use in meetings, take a page out of the Old West and put a basket by the conference room door with an image of a smart phone and the message, "Leave your guns at the door."



**WHO NEEDS A DESK?  
TENNESSEE TAKES TELEWORK TO THE MAX**

Katherine Barrett and Richard Green  
November 12, 2018

In recent years, Carmelita Hillsman spent more than three hours a day getting to and from her government job in downtown Nashville. Not anymore. Now, she starts working each day for the Tennessee Department of Intellectual and Developmental Disabilities at 6:30 a.m. from her home office, using a state-purchased computer. She doesn't even have an office in the department's headquarters.

"This is more flexible," she says. "I avoid traffic. I spend more time with my family, and I absolutely get more work done because there is less distraction."

Among Tennessee state workers, Hillsman's not that special. In her department alone, 72 percent of employees telework most of the time. They're all participating in the state's ambitious initiative, called Alternative Workplace Solutions (AWS), to transform its workplace. It goes far beyond traditional approaches to telecommuting, in which employees occasionally work from home but still spend most of the time in a central location.

In exchange for giving up their desk or office, participating employees can work remotely (either at home or in the field) full- or part-time. When they do come into the office, they can select from a variety of seating options -- standing desks, lounge areas, conference rooms. They have lockers for personal possessions.

The best schedule for each person is evaluated individually. Some employees come into the central office twice a week. Hillsman generally comes once a month, or more, if there are meetings she needs to be in.



The concept of individual offices, cubicles and desks, arranged with family photos and

bobbleheads, is becoming a thing of the past. Since mid-2016, when the program launched, 16 departments have given employees the option, with 6,000 of them taking it. About 27,000 of the Tennessee executive branch's 38,000 employees could eventually be eligible, according to Evan Smith, a senior management consultant who runs the AWS program.



The idea came about when Reen Baskin, then the deputy commissioner of the Department of General Services, was asked to reduce the state's office space. She soon realized that consolidating it had numerous other advantages.

In the first two years of implementation, AWS has racked up an impressive record of benefits. According to internal Tennessee surveys, 60 percent of managers say employees have improved productivity and 80 percent of employees say they have a better work-life balance.

Participating agencies have recorded a 37 percent reduction in sick leave use, and the state estimates that the average employee is saving \$1,800 a year on gas. By the end of this fiscal year, Tennessee says it will have likely cut its real-estate rental costs by \$6.5 million. Next year, it plans to sell one of its downtown Nashville office buildings, which is no longer needed. That could give the state an extra \$40 to \$60 million.

The results have other states, including North Carolina and Utah, intrigued, according to Smith. While the program is wildly popular, setting it up hasn't been easy.

"Early on, the resisters were at the managerial level," says Trish Holliday, the state's chief learning officer. "Managers didn't know how to get the work done if they didn't have everybody there."

To solve that problem, an intensive training process now precedes implementation of AWS in each department. Employees and managers learn the importance of clear expectations and of focusing on results. Constant communication and team-building exercises get a lot of emphasis.

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David Purkey, commissioner of the Department of Safety and Homeland Security, was a skeptic at

first. "I was of the opinion that everyone needed an office or a cubicle to have their stuff and be accountable to their colleagues, their supervisors and the public," he says. He also worried about how having so many employees working remotely would affect his management style, which involved walking around the office, talking with people in hallways and visiting employee offices.

But once the program started, he realized the work wasn't suffering and that employees were happy and more likely to stay on the job.

"We want to retain our people," he says. "That changed my mind."

Other managers who have been through the transition say that constant communication and state support were critical to their success.



"You need to have the state committed to this," says Greg Gonzales, commissioner of financial institutions, one of the first departments to participate. "If you don't move state government as a whole substantially toward the AWS objective, then it would be difficult for individual departments to do this on their own."

The legislature has provided \$18.5 million for the rollout of AWS. With the help of that funding, the state has been dramatically remodeling offices and upgrading their IT infrastructure. Departments have also accelerated efforts to digitize paper files and are focused on improving communications technology so that team members can easily stay in touch with each other and share information online safely and seamlessly.



**The Mark of Excellence  
in Federal, State, and  
Local Government**

## USE OF THE CGFM DESIGNATION

Only active CGFMs may use the "CGFM" after their names. Inactive CGFMs may not present themselves as CGFMs, either in writing or orally, and any reference to the CGFM designation on a resume, bio or other statements of qualification must clearly indicate that the CGFM is inactive. Retired CGFMs must clearly indicate their retired status by using "CGFM-Retired" after their names and using "Retired" or "Retired status" on a resume, bio or other statements of qualification. Individuals who have had their CGFM certification voided may not present themselves as CGFMs, either in writing or orally, and must remove any

CGFM is the professional certification recognizing the unique skills and special knowledge required of today's government financial managers. It covers governmental accounting, auditing, financial reporting, internal controls, and budgeting at the federal, state, and local levels.

reference to their CGFM designation on a resume, bio or other statement of qualifications. CGFM candidates may not use the CGFM designation after their names until after they receive an official award letter from AGA. The CGFM designation may not be used after the name of those who have not earned the CGFM.

Misuse of the CGFM designation must be reported to AGA's Office of Professional Certification at [cgfmdirector@agacgfm.org](mailto:cgfmdirector@agacgfm.org) or 800.AGA.7211 and may be referred to AGA's Professional Ethics Board as a potential ethics violation, or to AGA legal counsel, as appropriate.

# Chapter Education Calendar



You can register for all chapter events at [www.aga-lansing.org](http://www.aga-lansing.org). Click on events.



Check the chapter website and upcoming newsletters for more information.

**September 12, 2018**

## Webinar Conference

Communications  
VanWagoner Building, Sleeping Bear  
2 hours CPE

**February 19, 2019**

## Monthly Luncheon Meeting

Topic to be Determined  
VanWagoner Building, Lakeshore Room  
1 hour CPE

**October 2, 2018**

## Professional Development Training

Training for Government Professionals  
Michigan Historical Library Forum  
4 hours CPE

**March 6, 2019**

## Webinar Conference

Finance  
VanWagoner Building, Lakeshore Room  
2 hours CPE

**October 9, 2018**

## Monthly Luncheon Meeting

Michigan Veterans Affairs Agency  
VanWagoner Building, Lakeshore Room  
1 hour CPE

**March 21, 2019**

## Professional Development Training

Training for Government Professionals  
Okemos Conference Center  
8 hours CPE



**March 27, 2019**

## Webinar Conference

Cybersecurity  
Location to be Determined  
2 hours CPE

**November 20, 2018**

## Monthly Luncheon Meeting

Continuous Improvement Project  
VanWagoner Building, Lakeshore Room  
1 hour CPE

**April 16, 2019**

## Monthly Luncheon Meeting

Topic to be Determined  
VanWagoner Building, Lakeshore Room  
1 hour CPE

**November 28, 2018**

## Webinar Conference

Ethics  
Williams Auditorium  
2 hours CPE

**April 24, 2019**

## Webinar Conference

DATA Act  
Location to be Determined  
2 hours CPE

**December 19, 2018**

## Monthly Luncheon Meeting

Michigan Specific Ethics  
VanWagoner Building, Lakeshore Room  
1 hour CPE

**May 15, 2019**

## Webinar Conference

Fraud and Data Analytics  
Location to be Determined  
2 hours CPE

**January 15, 2019**

## Monthly Luncheon Meeting

Annual Tax Update  
Library of Michigan  
1 hour CPE

**May 21, 2019**

## Monthly Luncheon Meeting

Optimizing Professional Relationships  
VanWagoner Building, Lakeshore Room  
1 hour CPE

**February 6, 2019**

## Webinar Conference

GASB Update  
Constitution Hall, ConCon A and B  
2 hours CPE

**June 12, 2019**

## Webinar Conference

Leadership  
Location to be Determined  
2 hours CPE



## MEMBERSHIP NEWS

### CONGRATULATIONS!

#### Member Anniversaries

Leo LaPorte, CGFM	23 years
Annette Eustice, CGFM	22 years
Bobby Marr, CGFM	22 years
Linda Shepard, CGFM-Retired	20 years
Tim Martin	20 years
Nancy Katsarelas	5 years
Kim Garland	4 years
Alpa Kulkarni	3 years
Sherry Troyer, CGFM	2 years

### WELCOME NEW MEMBERS!

Delana Bach  
Technology, Management and Budget

William Baldry  
Technology, Management and Budget

Zack Gregg  
Technology, Management and Budget

Eric McGaugh  
Health and Human Services

Lisa Munroe  
Technology, Management and Budget

Richard Sellers  
Technology, Management and Budget

Brittany Willer  
Technology, Management and Budget

The chapter has 124 members.



## CHAPTER FINANCES

### Financial Position at September 30, 2018

#### Assets

Current Assets:	
Checking Account	\$ 25,688
Pay Pal Account	\$ 1,492
<b>Total Assets</b>	<b>\$ 27,180</b>

#### Liabilities and Net Assets

Current Liabilities:	
Accounts Payable	\$ -0-
Beginning Unrestricted Fund Balance	\$ 22,197
Income (Loss)	\$ 468
Ending Unrestricted Fund Balance	\$ 22,665
Restricted Fund Balance	
AOA Donation	\$ 4,515
<b>Total Liabilities and Net Assets</b>	<b>\$ 27,180</b>



## OTHER EDUCATIONAL OPPORTUNITIES



### National AGA

To register for events, visit [www.agacgfm.org](http://www.agacgfm.org)

**January 10, 2019**

#### National Leadership Training

Washington DC or Virtual  
6 hours CPE

**February 27-28, 2019**

#### National Leadership Training

Washington DC or Virtual  
14 hours CPE

**July 21-24, 2019**

#### Professional Development Training

Washington DC or Virtual  
24 hours CPE

### West Michigan AGA

To register for events, visit  
[www.agacgfm.org/Chapters/WestMichigan/Home](http://www.agacgfm.org/Chapters/WestMichigan/Home)

**January 22, 2019**

#### 2019 Governmental GAAP Update Webinar

Your Computer  
2 hours CPE



# Financial Systems Summit 2019

Washington, D.C. or virtual  
January 10, 2019  
6 CPEs

## FREE TO AGA MEMBERS

Start off the new year right by taking advantage of a significant benefit of your AGA membership – the Financial Systems Summit (FSS). Join the summit in Washington D.C. or stream the summit online in your office or home – either way, your participation is complimentary.

FSS will bring together government leaders and industry experts to discuss how to improve government services through system modernization in a budget-constrained government. Sessions will highlight CIO/CFO priorities, agile, shared services, cyber security and emerging technologies.



## CHAPTER EXECUTIVE COMMITTEE MEETING MINUTES

**October 10, 2018**  
**Lewis Cass Building**

**CEC Members Present:** Sandra Burkhart, Zack Gregg, Lisa Munroe, Cindy Osga, Anshu Varma, Dan Wawiernia, Liz Williamson

**CEC Members Not Present:** Julie Chrysler, Kim Dunbar, Anthony Edwards, Karen Stout, Sherry Troyer

**Call to Order and Acceptance of Agenda:** The meeting was called to order at 12:00 noon. A motion was made, seconded, and passed to accept the agenda.

**Minutes:** The September minutes will be sent to the CEC members and approved at a later date.

**Financials:** Sandra has not completed the September financials. Sandra indicated the Fall PDT resulted in \$3,400 in revenue we should have a profit of approximately \$1,900 after all revenue is received and expenditures paid. The October luncheon had revenue of \$322 with a net profit of approximately \$24. Sandra indicated the chapter received reimbursement of \$1,373.43 for Anshu's PDT airfare and registration expenses.

**Membership:** The membership goal is 151 members taking us from a class C chapter to a class B chapter. Liz asked what we need to do to bring in more members. We discussed the need to get the department directors and/or others in upper management within the state agencies to support the organization and encourage membership. Liz has a list of CPA firms in the area to work with.

**Program Luncheons:** Karen sent a report to Anshu stating that she has leads for the December and April speakers.

**Education:** Lisa and Zack will have a debriefing meeting to discuss the Fall PDT. Looking at sending a Survey Monkey evaluation to the training attendees. Sandra will send Lisa and Zack the results of the Spring 2018 PDT evaluations. Lisa suggested having speaker wranglers that will greet

the speaker when they arrive, help them get set up, and let them know when they are running out of time. Liz provided a couple of speaker names to consider to the Spring PDT. Lisa and Zack will welcome any ideas for speakers, topics and venue.

**Communications – Newsletter and CCR:** The October newsletter was sent out. The CCR was completed and submitted to National, the SVP and RVP before the September 30 deadline. Cindy will follow-up with Anthony to have it posted to the chapter website.

**CGFM and CPE Events:** The next audio conference hosted by the chapter will be on November 28. The topic is Ethics. Liz volunteered to pull something together about her experience with the CGFM exam.

**Webmaster:** No report.

**Community Service:** No report. There was a brief discussion about Community Service and the Chapter Recognition Program guidelines.

**Awards and Nominations:** No report.

**Chapter Recognition Program:** Julie sent an email to the CEC stating the first quarter Chapter Recognition Program data had been entered into the system and completed. The RVP and SVP were notified. Cindy indicated we receive Chapter Recognition credits for informing them. Julie also stated that we receive credits for contacts with National AGA so if you can please let her know of your contacts with them, she can claim the credits.

**New Business:** No report.

**Old Business:** Governance Training: This has been on the agenda for several months, but we keep running out of time at the CEC meeting. We will have this at the top of the agenda for the November CEC meeting because it is generally a shorter meeting with less items to discuss.

**Adjournment:** A motion was made, seconded, and approved to adjourn at 12:57 pm.

**Next Meeting:**  
Tuesday, November 13, 2018  
Lewis Cass Building,  
2<sup>nd</sup> Floor SE Conference Room  
Directors Audit Conference Room  
Host: Anshu Varma



# Chapter Executive Committee 2018-2019

Platinum  
Chapter

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See the Chapter's Annual Citizen Centric Report  
on the website.

The Chapter's Citizen Centric Report was awarded a Certificate of Excellence by National AGA.

[www.lansing-aga.org](http://www.lansing-aga.org)

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